

VARIABLE	DESCRIPTION	CATEGORY	SEGMENT	DOMESTIC OR IMPORT (HQ SALES)
NACU_ILX	Acura: ILX	NVR Make and Model - Mid Range Car	Mid Range Car - Standard	Import
NACU_MDX	Acura: MDX	NVR Make and Model - CUV	CUV - Premium	Import
NACU_NSX	Acura: NSX	NVR Make and Model - Sport Car	Sport Car - Upper Premium	Import
NACU_RDX	Acura: RDX	NVR Make and Model - CUV	CUV - Premium	Import
NACU_RLX	Acura: RLX	NVR Make and Model - Upscale	Upscale - Luxury	Import
NACU_TLX	Acura: TLX	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NALF_4C	Alfa Romeo: 4C	NVR Make and Model - Sport Car	Sport Car - Premium	Import
NALF_Giulia	Alfa Romeo: Giulia	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NALF_Stelvio	Alfa Romeo: Stelvio	NVR Make and Model - CUV	CUV - Premium	Import
NAST_DB11	Aston Martin: DB11	NVR Make and Model - Upscale	Upscale - Ultra	Import
NAST_DBS	Aston Martin: DBS	NVR Make and Model - Upscale	Upscale - Ultra	Import
NAST_Vantage	Aston Martin: Vantage	NVR Make and Model - Upscale	Upscale - Ultra	Import
NAUD_A3	Audi: A3	NVR Make and Model - Mid Range Car	Mid Range Car - Premium	Import
NAUD_A4	Audi: A4	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NAUD_A4Allrd	Audi: A4 Allroad	NVR Make and Model - Upscale	Upscale - Luxury	Import
NAUD_A5	Audi: A5	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NAUD_A6	Audi: A6	NVR Make and Model - Upscale	Upscale - Luxury	Import
NAUD_A6Allrd	Audi: A6 Allroad	NVR Make and Model - Upscale	Upscale - Luxury	Import
NAUD_A7	Audi: A7	NVR Make and Model - Upscale	Upscale - Premium	Import
NAUD_A8	Audi: A8	NVR Make and Model - Upscale	Upscale - Premium	Import
NAUD_Q3	Audi: Q3	NVR Make and Model - CUV	CUV - Premium	Import
NAUD_Q5	Audi: Q5	NVR Make and Model - CUV	CUV - Premium	Import
NAUD_Q7	Audi: Q7	NVR Make and Model - CUV	CUV - Premium	Import
NAUD_Q8	Audi: Q8	NVR Make and Model - CUV	CUV - Premium	Import
NAUD_R8	Audi: R8	NVR Make and Model - Sport Car	Sport Car - Ultra Luxury	Import
NAUD_RS3	Audi: RS3	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NAUD_RS6	Audi: RS6	NVR Make and Model - Upscale	Upscale - Luxury	Import
NAUD_RS7	Audi: RS7	NVR Make and Model - Sport Car	Sport Car - Upper Premium	Import
NAUD_S3	Audi: S3	NVR Make and Model - Mid Range Car	Mid Range Car - Standard	Import
NAUD_S4	Audi: S4	NVR Make and Model - Mid Range Car	Mid Range Car - Premium	Import
NAUD_S5	Audi: S5	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NAUD_S6	Audi: S6	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NAUD_S7	Audi: S7	NVR Make and Model - Upscale	Upscale - Luxury	Import
NAUD_S8	Audi: S8	NVR Make and Model - Upscale	Upscale - Luxury	Import
NAUD_SQ5	Audi: SQ5	NVR Make and Model - CUV	CUV - Premium	Import
NAUD_SQ7	Audi: SQ7	NVR Make and Model - CUV	CUV - Premium	Import
NAUD_SQ8	Audi: SQ8	NVR Make and Model - CUV	CUV - Premium	Import
NAUD_TT	Audi: TT	NVR Make and Model - Sport Car	Sport Car - Premium	Import
NAUD_TTS	Audi: TTS	NVR Make and Model - Sport Car	Sport Car - Premium	Import
NAUD_etron	Audi: e-tron	NVR Make and Model - CUV	CUV - Premium	Import
NBMW_2Series	BMW: 2 Series	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NBMW_3Series	BMW: 3 Series	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NBMW_4Series	BMW: 4 Series	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NBMW_5Series	BMW: 5 Series	NVR Make and Model - Upscale	Upscale - Luxury	Import
NBMW_7Series	BMW: 7 Series	NVR Make and Model - Upscale	Upscale - Premium	Import
NBMW_8Series	BMW: 8 Series	NVR Make and Model - Upscale	Upscale - Luxury	Import
NBMW_X1	BMW: X1	NVR Make and Model - CUV	CUV - Premium	Import
NBMW_X2	BMW: X2	NVR Make and Model - CUV	CUV - Premium	Import
NBMW_X3	BMW: X3	NVR Make and Model - CUV	CUV - Premium	Import
NBMW_X4	BMW: X4	NVR Make and Model - CUV	CUV - Premium	Import
NBMW_X5	BMW: X5	NVR Make and Model - CUV	CUV - Premium	Import
NBMW_X6	BMW: X6	NVR Make and Model - CUV	CUV - Premium	Import
NBMW_X7	BMW: X7	NVR Make and Model - CUV	CUV - Premium	Import
NBMW_Z4	BMW: Z4	NVR Make and Model - Sport Car	Sport Car - Premium	Import
NBMW_i3	BMW: i3	NVR Make and Model - Alt Power	Alt Power - Hybrid Car	Import
NBMW_i8	BMW: i8	NVR Make and Model - Alt Power	Alt Power - Hybrid Car	Import
NBEN_Bentay	Bentley: Bentayga	NVR Make and Model - SUV	SUV - Premium Large	Import
NBEN_Cont	Bentley: Continental	NVR Make and Model - Upscale	Upscale - Ultra	Import
NBEN_FlySpur	Bentley: Flying Spur	NVR Make and Model - Upscale	Upscale - Ultra	Import
NBUI_Enclave	Buick: Enclave	NVR Make and Model - CUV	CUV - Mid Range	Domestic
NBUI_Encore	Buick: Encore	NVR Make and Model - CUV	CUV - Premium	Domestic
NBUI_EncorGX	Buick: Encore GX	NVR Make and Model - CUV	CUV - Premium	Domestic
NBUI_Envisio	Buick: Envision	NVR Make and Model - CUV	CUV - Premium	Domestic
NBUI_Regal	Buick: Regal	NVR Make and Model - Mid Range Car	Mid Range Car - Premium	Domestic
NCAD_CT4	Cadillac: CT4	NVR Make and Model - Mid Range Car	Mid Range Car - Premium	Domestic
NCAD_CT5	Cadillac: CT5	NVR Make and Model - Upscale	Upscale - Near Luxury	Domestic
NCAD_CT6	Cadillac: CT6	NVR Make and Model - Upscale	Upscale - Luxury	Domestic
NCAD_Esca	Cadillac: Escalade	NVR Make and Model - SUV	SUV - Premium Large	Domestic
NCAD_EscaESV	Cadillac: Escalade ESV	NVR Make and Model - SUV	SUV - Premium Large	Domestic
NCAD_XT4	Cadillac: XT4	NVR Make and Model - CUV	CUV - Premium	Domestic

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NCAD_XT5	Cadillac: XT5	NVR Make and Model - CUV	CUV - Premium	Domestic
NCAD_XT6	Cadillac: XT6	NVR Make and Model - CUV	CUV - Premium	Domestic
NCHV_Blazer	Chevrolet: Blazer	NVR Make and Model - SUV	SUV - Entry Level	Domestic
NCHV_BoltEV	Chevrolet: Bolt EV	NVR Make and Model - Alt Power	Alt Power - Electric Car	Domestic
NCHV_Camaro	Chevrolet: Camaro	NVR Make and Model - Sport Car	Sport Car - Touring	Domestic
NCHV_Colorad	Chevrolet: Colorado	NVR Make and Model - Pickup	Pickup - Small	Domestic
NCHV_Corvett	Chevrolet: Corvette	NVR Make and Model - Sport Car	Sport Car - Premium	Domestic
NCHV_Equinox	Chevrolet: Equinox	NVR Make and Model - CUV	CUV - Entry Level	Domestic
NCHV_Exp2500	Chevrolet: Express 2500	NVR Make and Model - VAN	Van - Full Sized	Domestic
NCHV_Exp3500	Chevrolet: Express 3500	NVR Make and Model - VAN	Van - Full Sized	Domestic
NCHV_Impala	Chevrolet: Impala	NVR Make and Model - Mid Range Car	Mid Range Car - Standard	Domestic
NCHV_Malibu	Chevrolet: Malibu	NVR Make and Model - Mid Range Car	Mid Range Car - Lower	Domestic
NCHV_SILV15	Chevrolet: Silverado 1500	NVR Make and Model - Pickup	Pickup - Full Sized	Domestic
NCHV_SILV25	Chevrolet: Silverado 2500	NVR Make and Model - Pickup	Pickup - Full Sized	Domestic
NCHV_SILV35	Chevrolet: Silverado 3500	NVR Make and Model - Pickup	Pickup - Full Sized	Domestic
NCHV_Spark	Chevrolet: Spark	NVR Make and Model - Small Car	Small Car - Budget	Domestic
NCHV_Suburba	Chevrolet: Suburban	NVR Make and Model - SUV	SUV - Large	Domestic
NCHV_Tahoe	Chevrolet: Tahoe	NVR Make and Model - SUV	SUV - Large	Domestic
NCHV_Trailbl	Chevrolet: Trailblazer	NVR Make and Model - SUV	SUV - Lower Mid Range	Domestic
NCHV_Travers	Chevrolet: Traverse	NVR Make and Model - CUV	CUV - Mid Range	Domestic
NCHV_Trax	Chevrolet: Trax	NVR Make and Model - CUV	CUV - Entry Level	Domestic
NCHR_300	Chrysler: 300	NVR Make and Model - Mid Range Car	Mid Range Car - Premium	Import
NCHR_Pacific	Chrysler: Pacifica	NVR Make and Model - CUV	CUV - Mid Range	Import
NDOD_Challen	Dodge: Challenger	NVR Make and Model - Sport Car	Sport Car - Touring	Import
NDOD_Charger	Dodge: Charger	NVR Make and Model - Mid Range Car	Mid Range Car - Premium	Import
NDOD_Durango	Dodge: Durango	NVR Make and Model - SUV	SUV - Lower Mid Range	Import
NDOD_Gcarava	Dodge: Grand Caravan	NVR Make and Model - VAN	Van - Mini	Import
NDOD_Journey	Dodge: Journey	NVR Make and Model - CUV	CUV - Entry Level	Import
NFIA_124Spid	FIAT: 124 Spider	NVR Make and Model - Sport Car	Sport Car - Touring	Import
NFIA_500L	FIAT: 500L	NVR Make and Model - Sport Car	Sport Car - Touring	Import
NFIA_500X	FIAT: 500X	NVR Make and Model - CUV	CUV - Entry Level	Import
NFER_488Pist	Ferrari: 488 Pista	NVR Make and Model - Upscale	Upscale - Ultra	Import
NFER_812Supe	Ferrari: 812 Superfast	NVR Make and Model - Upscale	Upscale - Ultra	Import
NFER_Portofi	Ferrari: Portofino	NVR Make and Model - Upscale	Upscale - Ultra	Import
NFOR_BronSpt	Ford: Bronco Sport	NVR Make and Model - SUV	SUV - Large	Domestic
NFOR_EcoSprt	Ford: EcoSport	NVR Make and Model - CUV	CUV - Entry Level	Domestic
NFOR_Edge	Ford: Edge	NVR Make and Model - CUV	CUV - Mid Range	Domestic
NFOR_Escape	Ford: Escape	NVR Make and Model - CUV	CUV - Entry Level	Domestic
NFOR_Exped	Ford: Expedition	NVR Make and Model - SUV	SUV - Large	Domestic
NFOR_Explore	Ford: Explorer	NVR Make and Model - SUV	SUV - Lower Mid Range	Domestic
NFOR_F150	Ford: F150	NVR Make and Model - Pickup	Pickup - Full Sized	Domestic
NFOR_F250SD	Ford: F250 Super Duty	NVR Make and Model - Pickup	Pickup - Full Sized	Domestic
NFOR_F350SD	Ford: F350 Super Duty	NVR Make and Model - Pickup	Pickup - Full Sized	Domestic
NFOR_F350SDC	Ford: F350 Super Duty Chassis/Cab	NVR Make and Model - Pickup	Pickup - Full Sized	Domestic
NFOR_Fusion	Ford: Fusion	NVR Make and Model - Mid Range Car	Mid Range Car - Lower	Domestic
NFOR_Mustang	Ford: Mustang	NVR Make and Model - Sport Car	Sport Car - Touring	Domestic
NFOR_Ranger	Ford: Ranger	NVR Make and Model - Pickup	Pickup - Small	Domestic
NFOR_Tran150	Ford: Transit 150	NVR Make and Model - VAN	Van - Full Sized	Domestic
NFOR_Tran250	Ford: Transit 250	NVR Make and Model - VAN	Van - Full Sized	Domestic
NFOR_Tran350	Ford: Transit 350	NVR Make and Model - VAN	Van - Full Sized	Domestic
NFOR_Tran35H	Ford: Transit 350 HD	NVR Make and Model - VAN	Van - Full Sized	Domestic
NFOR_TranCon	Ford: Transit Connect	NVR Make and Model - VAN	Van - Mini	Domestic
NGMC_Acadia	GMC: Acadia	NVR Make and Model - CUV	CUV - Mid Range	Domestic
NGMC_Canyon	GMC: Canyon	NVR Make and Model - Pickup	Pickup - Small	Domestic
NGMC_Sava25	GMC: Savana 2500	NVR Make and Model - VAN	Van - Full Sized	Domestic
NGMC_Sava35	GMC: Savana 3500	NVR Make and Model - VAN	Van - Full Sized	Domestic
NGMC_Sier15	GMC: Sierra 1500	NVR Make and Model - Pickup	Pickup - Full Sized	Domestic
NGMC_Sier25	GMC: Sierra 2500	NVR Make and Model - Pickup	Pickup - Full Sized	Domestic
NGMC_Sier35	GMC: Sierra 3500	NVR Make and Model - Pickup	Pickup - Full Sized	Domestic
NGMC_Terrain	GMC: Terrain	NVR Make and Model - CUV	CUV - Entry Level	Domestic
NGMC_Yukon	GMC: Yukon	NVR Make and Model - SUV	SUV - Large	Domestic
NGMC_YukonXL	GMC: Yukon XL	NVR Make and Model - SUV	SUV - Large	Domestic
NGEN_G70	Genesis: G70	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NGEN_G80	Genesis: G80	NVR Make and Model - Upscale	Upscale - Luxury	Import
NGEN_G90	Genesis: G90	NVR Make and Model - Upscale	Upscale - Luxury	Import
NGEN_GV80	Genesis: GV80	NVR Make and Model - CUV	CUV - Premium	Import
NHON_Accord	Honda: Accord	NVR Make and Model - Mid Range Car	Mid Range Car - Standard	Import
NHON_CRV	Honda: CR-V	NVR Make and Model - CUV	CUV - Entry Level	Import
NHON_Civic	Honda: Civic	NVR Make and Model - Mid Range Car	Mid Range Car - Lower	Import
NHON_Clarify	Honda: Clarity	NVR Make and Model - Alt Power	Alt Power - Electric Car	Import

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NHON_Fit	Honda: Fit	NVR Make and Model - Small Car	Small Car - Economy	Import
NHON_HRV	Honda: HR-V	NVR Make and Model - CUV	CUV - Entry Level	Import
NHON_Insight	Honda: Insight	NVR Make and Model - Alt Power	Alt Power - Hybrid Car	Import
NHON_Odyssey	Honda: Odyssey	NVR Make and Model - VAN	Van - Mini	Import
NHON_Passpor	Honda: Passport	NVR Make and Model - SUV	SUV - Lower Mid Range	Import
NHON_Pilot	Honda: Pilot	NVR Make and Model - CUV	CUV - Mid Range	Import
NHON_Ridge	Honda: Ridgeline	NVR Make and Model - Pickup	Pickup - Small	Import
NHYU_Accent	Hyundai: Accent	NVR Make and Model - Small Car	Small Car - Budget	Import
NHYU_Elant	Hyundai: Elantra	NVR Make and Model - Small Car	Small Car - Economy	Import
NHYU_ElantGT	Hyundai: Elantra GT	NVR Make and Model - Small Car	Small Car - Economy	Import
NHYU_Ioniq	Hyundai: Ioniq	NVR Make and Model - Alt Power	Alt Power - Hybrid Car	Import
NHYU_Kona	Hyundai: Kona	NVR Make and Model - CUV	CUV - Entry Level	Import
NHYU_Palisad	Hyundai: Palisade	NVR Make and Model - CUV	CUV - Entry Level	Import
NHYU_SantaFe	Hyundai: Santa Fe	NVR Make and Model - CUV	CUV - Entry Level	Import
NHYU_Sonata	Hyundai: Sonata	NVR Make and Model - Mid Range Car	Mid Range Car - Lower	Import
NHYU_Tucson	Hyundai: Tucson	NVR Make and Model - CUV	CUV - Entry Level	Import
NHYU_Veloste	Hyundai: Veloster	NVR Make and Model - Small Car	Small Car - Budget	Import
NHYU_Venue	Hyundai: Venue	NVR Make and Model - CUV	CUV - Entry Level	Import
NINF_Q50	Infiniti: Q50	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NINF_Q60	Infiniti: Q60	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NINF_QX50	Infiniti: QX50	NVR Make and Model - CUV	CUV - Premium	Import
NINF_QX60	Infiniti: QX60	NVR Make and Model - CUV	CUV - Premium	Import
NINF_QX80	Infiniti: QX80	NVR Make and Model - SUV	SUV - Premium Large	Import
NJAG_EPace	Jaguar: E-Pace	NVR Make and Model - CUV	CUV - Premium	Import
NJAG_FPace	Jaguar: F-Pace	NVR Make and Model - CUV	CUV - Premium	Import
NJAG_FType	Jaguar: F-Type	NVR Make and Model - Sport Car	Sport Car - Premium	Import
NJAG_IPace	Jaguar: I-Pace	NVR Make and Model - Alt Power	Alt Power - Electric Truck	Import
NJAG_XE	Jaguar: XE	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NJAG_XF	Jaguar: XF	NVR Make and Model - Sport Car	Sport Car - Premium	Import
NJEE_Cheroke	Jeep: Cherokee	NVR Make and Model - SUV	SUV - Lower Mid Range	Import
NJEE_Compass	Jeep: Compass	NVR Make and Model - SUV	SUV - Entry Level	Import
NJEE_Gladiat	Jeep: Gladiator	NVR Make and Model - Pickup	Pickup - Full Sized	Import
NJEE_GrandCh	Jeep: Grand Cherokee	NVR Make and Model - SUV	SUV - Lower Mid Range	Import
NJEE_Renegad	Jeep: Renegade	NVR Make and Model - CUV	CUV - Entry Level	Import
NJEE_Wrangle	Jeep: Wrangler	NVR Make and Model - SUV	SUV - Entry Level	Import
NKIA_Forte	Kia: Forte	NVR Make and Model - Small Car	Small Car - Economy	Import
NKIA_Forte5	Kia: Forte5	NVR Make and Model - Small Car	Small Car - Economy	Import
NKIA_K5	Kia: K5	NVR Make and Model - Mid Range Car	Mid Range Car - Lower	Import
NKIA_Niro	Kia: Niro	NVR Make and Model - Alt Power	Alt Power - Hybrid Truck	Import
NKIA_Optima	Kia: Optima	NVR Make and Model - Mid Range Car	Mid Range Car - Lower	Import
NKIA_Rio	Kia: Rio	NVR Make and Model - Small Car	Small Car - Budget	Import
NKIA_Sedona	Kia: Sedona	NVR Make and Model - VAN	Van - Mini	Import
NKIA_Seltos	Kia: Seltos	NVR Make and Model - CUV	CUV - Entry Level	Import
NKIA_Sorento	Kia: Sorento	NVR Make and Model - SUV	SUV - Entry Level	Import
NKIA_Soul	Kia: Soul	NVR Make and Model - Small Car	Small Car - Budget	Import
NKIA_Sportag	Kia: Sportage	NVR Make and Model - CUV	CUV - Entry Level	Import
NKIA_Stinger	Kia: Stinger	NVR Make and Model - Mid Range Car	Mid Range Car - Premium	Import
NKIA_Tellur	Kia: Telluride	NVR Make and Model - SUV	SUV - Entry Level	Import
NLAM_Aventad	Lamborghini: Aventador	NVR Make and Model - Upscale	Upscale - Ultra	Import
NLAM_Huracan	Lamborghini: Huracan	NVR Make and Model - Upscale	Upscale - Ultra	Import
NLAM_Urus	Lamborghini: Urus	NVR Make and Model - SUV	SUV - Premium Large	Import
NLAN_Defend	Land Rover: Defender	NVR Make and Model - SUV	SUV - Upper Mid Range	Import
NLAN_Def110	Land Rover: Defender 110	NVR Make and Model - SUV	SUV - Lower Mid Range	Import
NLAN_Discov	Land Rover: Discovery	NVR Make and Model - SUV	SUV - Upper Mid Range	Import
NLAN_DiscovS	Land Rover: Discovery Sport	NVR Make and Model - SUV	SUV - Lower Mid Range	Import
NLAN_Rover	Land Rover: Range Rover	NVR Make and Model - SUV	SUV - Premium Large	Import
NLAN_RoverEv	Land Rover: Range Rover Evoque	NVR Make and Model - SUV	SUV - Lower Mid Range	Import
NLAN_RoverSp	Land Rover: Range Rover Sport	NVR Make and Model - SUV	SUV - Large	Import
NLAN_RoverVe	Land Rover: Range Rover Velar	NVR Make and Model - SUV	SUV - Premium Large	Import
NLEX_ES	Lexus: ES	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NLEX_GS	Lexus: GS	NVR Make and Model - Upscale	Upscale - Luxury	Import
NLEX_GX	Lexus: GX	NVR Make and Model - SUV	SUV - Upper Mid Range	Import
NLEX_IS	Lexus: IS	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NLEX_LC	Lexus: LC	NVR Make and Model - Sport Car	Sport Car - Premium	Import
NLEX_LS	Lexus: LS	NVR Make and Model - Upscale	Upscale - Luxury	Import
NLEX_LX	Lexus: LX	NVR Make and Model - SUV	SUV - Premium Large	Import
NLEX_NX	Lexus: NX	NVR Make and Model - CUV	CUV - Mid Range	Import
NLEX_RC	Lexus: RC	NVR Make and Model - Sport Car	Sport Car - Upper Premium	Import
NLEX_RX	Lexus: RX	NVR Make and Model - CUV	CUV - Premium	Import
NLEX_UX	Lexus: UX	NVR Make and Model - CUV	CUV - Premium	Import

VARIABLE	DESCRIPTION	CATEGORY	SEGMENT	DOMESTIC OR IMPORT (HQ SALES)
NLIN_Aviator	Lincoln: Aviator	NVR Make and Model - SUV	SUV - Upper Mid Range	Domestic
NLIN_Contine	Lincoln: Continental	NVR Make and Model - Upscale	Upscale - Luxury	Domestic
NLIN_Corsair	Lincoln: Corsair	NVR Make and Model - CUV	CUV - Premium	Domestic
NLIN_MKZ	Lincoln: MKZ	NVR Make and Model - Upscale	Upscale - Near Luxury	Domestic
NLIN_Nautilu	Lincoln: Nautilus	NVR Make and Model - CUV	CUV - Premium	Domestic
NLIN_Navigat	Lincoln: Navigator	NVR Make and Model - SUV	SUV - Premium Large	Domestic
NLOT_Evora	Lotus: Evora	NVR Make and Model - Upscale	Upscale - Ultra	Import
NMIN_Cooper	MINI: Cooper	NVR Make and Model - Sport Car	Sport Car - Touring	Import
NMIN_CoopCL	MINI: Cooper Clubman	NVR Make and Model - Sport Car	Sport Car - Touring	Import
NMIN_CoopCO	MINI: Cooper Countryman	NVR Make and Model - Sport Car	Sport Car - Touring	Import
NMAS_Ghibli	Maserati: Ghibli	NVR Make and Model - Upscale	Upscale - Ultra	Import
NMAS_Levante	Maserati: Levante	NVR Make and Model - SUV	SUV - Premium Large	Import
NMAS_Quattro	Maserati: Quattroporte	NVR Make and Model - Upscale	Upscale - Ultra	Import
NMAZ_CX3	Mazda: CX-3	NVR Make and Model - CUV	CUV - Entry Level	Import
NMAZ_CX30	Mazda: CX-30	NVR Make and Model - CUV	CUV - Entry Level	Import
NMAZ_CX5	Mazda: CX-5	NVR Make and Model - CUV	CUV - Entry Level	Import
NMAZ_CX9	Mazda: CX-9	NVR Make and Model - CUV	CUV - Mid Range	Import
NMAZ_MX5MIA	Mazda: MX5 Miata	NVR Make and Model - Sport Car	Sport Car - Touring	Import
NMAZ_MX5RF	Mazda: MX5 RF	NVR Make and Model - Sport Car	Sport Car - Touring	Import
NMAZ_Mazda3	Mazda: Mazda3	NVR Make and Model - Small Car	Small Car - Economy	Import
NMAZ_Mazda6	Mazda: Mazda6	NVR Make and Model - Mid Range Car	Mid Range Car - Standard	Import
NMCL_570S	McLaren: 570S	NVR Make and Model - Sport Car	Sport Car - Ultra Luxury	Import
NMCL_720S	McLaren: 720S	NVR Make and Model - Upscale	Upscale - Ultra	Import
NBEN_A	Mercedes-Benz: A Class	NVR Make and Model - Mid Range Car	Mid Range Car - Standard	Import
NBEN_AMGT53	Mercedes-Benz: AMG GT 53	NVR Make and Model - Sport Car	Sport Car - Upper Premium	Import
NBEN_AMGT63S	Mercedes-Benz: AMG GT 63 S	NVR Make and Model - Sport Car	Sport Car - Upper Premium	Import
NBEN_AMG_GTC	Mercedes-Benz: AMG GT C	NVR Make and Model - Sport Car	Sport Car - Upper Premium	Import
NBEN_AMG_GTR	Mercedes-Benz: AMG GT R	NVR Make and Model - Sport Car	Sport Car - Upper Premium	Import
NBEN_C	Mercedes-Benz: C Class	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NBEN_CLA	Mercedes-Benz: CLA Class	NVR Make and Model - Mid Range Car	Mid Range Car - Standard	Import
NBEN_CLS	Mercedes-Benz: CLS Class	NVR Make and Model - Upscale	Upscale - Premium	Import
NBEN_E	Mercedes-Benz: E Class	NVR Make and Model - Upscale	Upscale - Luxury	Import
NBEN_G	Mercedes-Benz: G Class	NVR Make and Model - SUV	SUV - Premium Large	Import
NBEN_GLA	Mercedes-Benz: GLA Class	NVR Make and Model - CUV	CUV - Premium	Import
NBEN_GLB	Mercedes-Benz: GLB Class	NVR Make and Model - CUV	CUV - Premium	Import
NBEN_GLC	Mercedes-Benz: GLC Class	NVR Make and Model - CUV	CUV - Premium	Import
NBEN_GLC_Cou	Mercedes-Benz: GLC Coupe	NVR Make and Model - CUV	CUV - Premium	Import
NBEN_GLE	Mercedes-Benz: GLE Class	NVR Make and Model - CUV	CUV - Premium	Import
NBEN_GLE_Cou	Mercedes-Benz: GLE Coupe	NVR Make and Model - CUV	CUV - Premium	Import
NBEN_GLS	Mercedes-Benz: GLS Class	NVR Make and Model - CUV	CUV - Premium	Import
NBEN_Metris	Mercedes-Benz: Metris	NVR Make and Model - VAN	Van - Mini	Import
NBEN_S	Mercedes-Benz: S Class	NVR Make and Model - Upscale	Upscale - Luxury	Import
NBEN_SL	Mercedes-Benz: SL Class	NVR Make and Model - Sport Car	Sport Car - Premium	Import
NBEN_SLC	Mercedes-Benz: SLC	NVR Make and Model - Sport Car	Sport Car - Premium	Import
NBEN_SPR2500	Mercedes-Benz: Sprinter 2500	NVR Make and Model - VAN	Van - Full Sized	Import
NBEN_SPR3500	Mercedes-Benz: Sprinter 3500	NVR Make and Model - VAN	Van - Full Sized	Import
NMIT_ECLCROS	Mitsubishi: Eclipse Cross	NVR Make and Model - CUV	CUV - Entry Level	Import
NMIT_Mirage	Mitsubishi: Mirage	NVR Make and Model - Small Car	Small Car - Economy	Import
NMIT_Outland	Mitsubishi: Outlander	NVR Make and Model - CUV	CUV - Entry Level	Import
NMIT_RVR	Mitsubishi: RVR	NVR Make and Model - SUV	SUV - Lower Mid Range	Import
NNIS_370Z	Nissan: 370Z	NVR Make and Model - Sport Car	Sport Car - Touring	Import
NNIS_Altima	Nissan: Altima	NVR Make and Model - Mid Range Car	Mid Range Car - Standard	Import
NNIS_Armada	Nissan: Armada	NVR Make and Model - SUV	SUV - Large	Import
NNIS_GTR	Nissan: GT-R	NVR Make and Model - Sport Car	Sport Car - Premium	Import
NNIS_Kicks	Nissan: Kicks	NVR Make and Model - CUV	CUV - Entry Level	Import
NNIS_Leaf	Nissan: Leaf	NVR Make and Model - Alt Power	Alt Power - Electric Car	Import
NNIS_Maxima	Nissan: Maxima	NVR Make and Model - Mid Range Car	Mid Range Car - Premium	Import
NNIS_Murano	Nissan: Murano	NVR Make and Model - CUV	CUV - Mid Range	Import
NNIS_NV200	Nissan: NV 200	NVR Make and Model - VAN	Van - Full Sized	Import
NNIS_NV2500	Nissan: NV 2500	NVR Make and Model - VAN	Van - Full Sized	Import
NNIS_NV3500	Nissan: NV 3500	NVR Make and Model - VAN	Van - Full Sized	Import
NNIS_Pathfin	Nissan: Pathfinder	NVR Make and Model - SUV	SUV - Lower Mid Range	Import
NNIS_Qashqai	Nissan: Qashqai	NVR Make and Model - CUV	CUV - Entry Level	Import
NNIS_Rogue	Nissan: Rogue	NVR Make and Model - CUV	CUV - Entry Level	Import
NNIS_Sentra	Nissan: Sentra	NVR Make and Model - Small Car	Small Car - Economy	Import
NNIS_Titan	Nissan: Titan	NVR Make and Model - Pickup	Pickup - Full Sized	Import
NNIS_TitanXD	Nissan: Titan XD	NVR Make and Model - Pickup	Pickup - Full Sized	Import
NNIS_Versa	Nissan: Versa	NVR Make and Model - Small Car	Small Car - Economy	Import
NPOR_718Boxs	Porsche: 718 Boxster	NVR Make and Model - Sport Car	Sport Car - Premium	Import
NPOR_718Caym	Porsche: 718 Cayman	NVR Make and Model - Sport Car	Sport Car - Premium	Import

VARIABLE	DESCRIPTION	CATEGORY	SEGMENT	DOMESTIC OR IMPORT (HQ SALES)
NPOR_911	Porsche: 911	NVR Make and Model - Sport Car	Sport Car - Upper Premium	Import
NPOR_Cayenne	Porsche: Cayenne	NVR Make and Model - SUV	SUV - Premium Large	Import
NPOR_Macan	Porsche: Macan	NVR Make and Model - CUV	CUV - Premium	Import
NPOR_Panamer	Porsche: Panamera	NVR Make and Model - Upscale	Upscale - Premium	Import
NPOR_Taycan	Porsche: Taycan	NVR Make and Model - Upscale	Upscale - Ultra	Import
NRAM_1500	Ram: 1500	NVR Make and Model - Pickup	Pickup - Full Sized	Import
NRAM_1500PMV	Ram: 1500 ProMaster Van	NVR Make and Model - VAN	Van - Full Sized	Import
NRAM_2500	Ram: 2500	NVR Make and Model - Pickup	Pickup - Full Sized	Import
NRAM_2500PMV	Ram: 2500 ProMaster Van	NVR Make and Model - VAN	Van - Full Sized	Import
NRAM_3500	Ram: 3500	NVR Make and Model - Pickup	Pickup - Full Sized	Import
NRAM_3500PMV	Ram: 3500 ProMaster Van	NVR Make and Model - VAN	Van - Full Sized	Import
NRAM_ProMC	Ram: ProMaster City	NVR Make and Model - VAN	Van - Mini	Import
NROL_Cullina	Rolls-Royce: Cullinan	NVR Make and Model - SUV	SUV - Premium Large	Import
NROL_Ghost	Rolls-Royce: Ghost	NVR Make and Model - Upscale	Upscale - Ultra	Import
NROL_Phantom	Rolls-Royce: Phantom	NVR Make and Model - Upscale	Upscale - Ultra	Import
NROL_Wraith	Rolls-Royce: Wraith	NVR Make and Model - Upscale	Upscale - Ultra	Import
NSUB_Ascent	Subaru: Ascent	NVR Make and Model - CUV	CUV - Mid Range	Import
NSUB_BRZ	Subaru: BRZ	NVR Make and Model - Mid Range Car	Mid Range Car - Lower	Import
NSUB_Crosstr	Subaru: Crosstrek	NVR Make and Model - CUV	CUV - Entry Level	Import
NSUB_Foreste	Subaru: Forester	NVR Make and Model - CUV	CUV - Mid Range	Import
NSUB_Impreza	Subaru: Impreza	NVR Make and Model - Mid Range Car	Mid Range Car - Lower	Import
NSUB_Legacy	Subaru: Legacy	NVR Make and Model - Mid Range Car	Mid Range Car - Standard	Import
NSUB_Outback	Subaru: Outback	NVR Make and Model - Mid Range Car	Mid Range Car - Standard	Import
NSUB_WRX	Subaru: WRX	NVR Make and Model - Sport Car	Sport Car - Touring	Import
NTES_Model3	Tesla: Model 3	NVR Make and Model - Upscale	Upscale - Ultra	Domestic
NTES_ModelS	Tesla: Model S	NVR Make and Model - Upscale	Upscale - Ultra	Domestic
NTES_ModelX	Tesla: Model X	NVR Make and Model - Alt Power	Alt Power - Electric Truck	Domestic
NTES_ModelY	Tesla: Model Y	NVR Make and Model - Alt Power	Alt Power - Electric Truck	Domestic
NTOY_4Runner	Toyota: 4Runner	NVR Make and Model - SUV	SUV - Lower Mid Range	Import
NTOY_86	Toyota: 86	NVR Make and Model - Sport Car	Sport Car - Touring	Import
NTOY_Avalon	Toyota: Avalon	NVR Make and Model - Mid Range Car	Mid Range Car - Premium	Import
NTOY_CHR	Toyota: C-HR	NVR Make and Model - CUV	CUV - Entry Level	Import
NTOY_Camry	Toyota: Camry	NVR Make and Model - Mid Range Car	Mid Range Car - Standard	Import
NTOY_Corolla	Toyota: Corolla	NVR Make and Model - Small Car	Small Car - Economy	Import
NTOY_GRSupra	Toyota: GR Supra	NVR Make and Model - Sport Car	Sport Car - Premium	Import
NTOY_Highlan	Toyota: Highlander	NVR Make and Model - CUV	CUV - Mid Range	Import
NTOY_Prius	Toyota: Prius	NVR Make and Model - Alt Power	Alt Power - Hybrid Car	Import
NTOY_PriusPr	Toyota: Prius Prime	NVR Make and Model - Alt Power	Alt Power - Hybrid Car	Import
NTOY_RAV4	Toyota: RAV4	NVR Make and Model - CUV	CUV - Entry Level	Import
NTOY_RAV4Pr	Toyota: RAV4 Prime	NVR Make and Model - CUV	CUV - Entry Level	Import
NTOY_Sequoia	Toyota: Sequoia	NVR Make and Model - SUV	SUV - Large	Import
NTOY_Sienna	Toyota: Sienna	NVR Make and Model - VAN	Van - Mini	Import
NTOY_Supra	Toyota: Supra	NVR Make and Model - Sport Car	Sport Car - Premium	Import
NTOY_Tacoma	Toyota: Tacoma	NVR Make and Model - Pickup	Pickup - Small	Import
NTOY_Tundra	Toyota: Tundra	NVR Make and Model - Pickup	Pickup - Full Sized	Import
NTOY_Venza	Toyota: Venza	NVR Make and Model - CUV	CUV - Mid Range	Import
NTOY_Yaris	Toyota: Yaris	NVR Make and Model - Small Car	Small Car - Budget	Import
NVLK_Arteon	Volkswagen: Arteon	NVR Make and Model - Mid Range Car	Mid Range Car - Premium	Import
NVLK_Atlas	Volkswagen: Atlas	NVR Make and Model - CUV	CUV - Mid Range	Import
NVLK_AtlasCr	Volkswagen: Atlas Cross Sport	NVR Make and Model - CUV	CUV - Mid Range	Import
NVLK_GTI	Volkswagen: GTI	NVR Make and Model - Sport Car	Sport Car - Touring	Import
NVLK_Golf	Volkswagen: Golf	NVR Make and Model - Mid Range Car	Mid Range Car - Lower	Import
NVLK_Jetta	Volkswagen: Jetta	NVR Make and Model - Mid Range Car	Mid Range Car - Standard	Import
NVLK_Passat	Volkswagen: Passat	NVR Make and Model - Mid Range Car	Mid Range Car - Premium	Import
NVLK_Tiguan	Volkswagen: Tiguan	NVR Make and Model - SUV	SUV - Premium Large	Import
NVLK_eGolf	Volkswagen: e-Golf	NVR Make and Model - Alt Power	Alt Power - Electric Car	Import
NVLV_S60	Volvo: S60	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NVLV_S90	Volvo: S90	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NVLV_V60	Volvo: V60	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NVLV_V60Cr	Volvo: V60 Cross Country	NVR Make and Model - Upscale	Upscale - Near Luxury	Import
NVLV_XC40	Volvo: XC40	NVR Make and Model - CUV	CUV - Premium	Import
NVLV_XC60	Volvo: XC60	NVR Make and Model - CUV	CUV - Premium	Import
NVLV_XC90	Volvo: XC90	NVR Make and Model - CUV	CUV - Premium	Import