

**TECHNICAL DOCUMENTATION
HOUSEHOLDSPEND 2020 AND FOODSPEND 2020
JULY 2020**



WHAT THEY ARE

HouseholdSpend provides current estimates of annual expenditures for 454 variables spanning 18 categories of goods and services used by Canadian households—everything from fashion apparel and household furnishings to cell phones and charitable donations. While HouseholdSpend includes a general food category, FoodSpend provides a more detailed breakdown of food-related purchases made by Canadian households, with current estimates of annual expenditures for 270 variables of food related purchases. With FoodSpend, users can gain valuable insights into what Canadian households are buying from grocery stores and restaurants—everything from specific vegetables, meat and fish products to meal types like lunches and dinners. Both databases also include basic variables describing number of households and household income from DemoStats, which are based on Statistics Canada’s Survey of Household Spending (SHS).

Both wide-ranging databases let users analyze potential expenditures by average dollars spent per household and total dollars spent for any geographical level—from all of Canada to small custom-defined trade areas—regardless of where the consumer made the purchase.

Table 1 shows counts of variables by category for HouseholdSpend and FoodSpend.

Table 1: HouseholdSpend 2020 and FoodSpend 2020 categories by count of variables

Category	Count	Product
Code	1	HouseholdSpend and FoodSpend
Basics	4	HouseholdSpend and FoodSpend
Food Purchases (Category Summary)	11	FoodSpend
Bakery products	15	FoodSpend
Cereal grains and cereal products	17	FoodSpend
Dairy products and eggs	30	FoodSpend
Fish and Seafood	21	FoodSpend
Food purchased from restaurants	6	FoodSpend
Fruit, fruit preparations and nuts	36	FoodSpend
Meat	20	FoodSpend
Non-alcoholic beverages and other food products	81	FoodSpend
Vegetables and vegetable preparations	42	FoodSpend
Household Expenditures (Category Summary)	26	HouseholdSpend
Clothing	43	HouseholdSpend
Education	10	HouseholdSpend
Food	8	HouseholdSpend
Games of chance	7	HouseholdSpend
Gifts of money and contributions	8	HouseholdSpend
Goods and services by purchase method*	4	HouseholdSpend
Health care	23	HouseholdSpend
Household furnishings and equipment	31	HouseholdSpend
Household operation	37	HouseholdSpend
Miscellaneous expenditures	19	HouseholdSpend
Personal care	17	HouseholdSpend



Personal insurance and pensions	8	HouseholdSpend
Reading materials and other printed matter	6	HouseholdSpend
Real estate	32	HouseholdSpend
Recreation	76	HouseholdSpend
Shelter	69	HouseholdSpend
Tobacco and alcohol	8	HouseholdSpend
Transportation	38	HouseholdSpend

*Goods and services by purchase method reflects a different hierarchy from other categories (such as Clothing, Education, etc.) listed here. It offers purchase methods such as sales over the Internet or other types of direct sales, but does not include detailed categories.

HOW THEY ARE BUILT - KEY DATA SOURCES

The primary data source for HouseholdSpend 2020 and FoodSpend 2020 is the SHS. Since 2010, the SHS has also tracked food purchased from stores in greater detail than before, effectively measuring what had been captured in the now-discontinued Food Expenditure Survey (FES). Multiple vintages of SHS are used to boost sample size and capture the temporal effect of household and food spending. A series of models is calibrated on the SHS, and these models are used to score a multi-dimensional cross-distribution of household demographics derived from Environics Analytics' DemoStats, PRIZM and custom census cross-tabulations from Statistics Canada.

Beyond these estimates, EA collects data from Statistics Canada's National Economic Accounts (NEA) and Provincial and Territorial Economic Accounts (PTEA) programs. Additionally, EA incorporates administrative data from the Canada Revenue Agency (CRA) when available. All these data are used to develop a set of provincial, territorial or census tract level of controls to which our small area estimates are added up.

HOW THEY ARE BUILT – MODELLING FRAMEWORK

The construction of HouseholdSpend 2020 and FoodSpend 2020 involved three distinct phases: the creation of the initial small-area behavioural estimates; the collection and projection of the control totals; and a mathematical reconciliation process that ensures everything “adds up.”

SMALL-AREA ESTIMATES

A series of Heckman selection, log-linear and multinomial logit models are calibrated using respondent-level SHS micro-data. These models predicted consumption using a combination of demographic, location, PRIZM, and seasonality data as independent parameters. The log-linear and Heckman selection models generally estimate the base-level consumption totals like “total current consumption” or “purchases of primary real estate”. These estimates are then partitioned using multinomial logit models to break total consumption into increasingly more detailed spending categories, defined by a multi-level parent-child hierarchical structure. The model coefficients are then scored against a multi-dimensional cross-distribution of household demographics derived from Environics Analytics' DemoStats, PRIZM and custom census cross-tabulations from Statistics Canada. This data cube is produced for every postal code and census dissemination area in Canada. Altogether, the initial development of HouseholdSpend and FoodSpend required over 700 estimates



of consumption using over 200 models and 160,000 coefficients for over 1,000,000 small area geographic units in Canada.

PROVINCIAL, TERRITORIAL, AND SMALL-AREA CONTROL TOTALS

The spending control totals fall into three categories: NEA/PTEA-derived provincial control totals, the SHS-derived provincial control totals, and the administrative data-derived small-area (census tract level) control totals.

The NEA and PTEA's consumption estimates form a set of authoritative control numbers, which are originated primarily from Statistics Canada's Quarterly Survey of Financial Statements (QSFS) and augmented by the SHS. In practice, the QSFS program produces robust consumption estimates, with its data derived from the financial statements of household serving institutions rather than relying on the memory recall of household members. In 2019, the matching mechanism between NEA/PTEA and SHS was enhanced to more precisely reconcile the coverage gaps between the two sources. This enhancement allows us to derive more accurate controls from NEA/PTEA wherever applicable, and hence correct for response and reporting biases within our SHS-derived models.

The shelter and miscellaneous expenditure categories from NEA/PTEA cannot be reconciled directly with the SHS due to inconsistent definitions between the two sources. The estimated consumption for these two categories is controlled directly to SHS. On the other hand, the CRA data are prepared at the census tract and higher level of geography, and the data are used to guide our estimates for household income taxes paid, employment insurance premiums, Canada/Quebec Pension Plan payments, charitable contributions, etc. These financial-related outlays account for about 20 percent of total Canadian household expenditures.

The PTEA data is up to 2018. The 2019 NEA data is used to estimate PTEA in 2019, and we project to the current (2020) year by leveraging historical data observed and fitting linear or non-linear lines for each category. The projection is also cross checked with data from trade association if necessary. Furthermore, the process of census tract level CRA data also involves imputation of missing values, where we apply proprietary imputation techniques that factor in spatial-temporal patterns.

RECONCILIATION PROCESS

For each year, the control totals have to be reconciled with the initial small-area estimates at the postal code and dissemination area level. This reconciliation is achieved using a set of non-linear mathematical optimizations that adjust the initial small-area estimates to agree with higher geographic level control totals. The controlled category totals at the small-area level are then allocated using the initial estimate shares of the category components. This reconciliation process results in estimates that match the control totals at different levels of geography while deviating as little as possible from the estimates derived from the raw data.

SPECIAL NOTE ABOUT COMPARABILITY WITH WEALTHSCAPES

Starting with the 2016 release, WealthScapes (and its variations), HouseholdSpend and FoodSpend all use identical definitions for disposable income and discretionary income. In fact, WealthScapes' disposable and discretionary income data are produced directly from the HouseholdSpend and FoodSpend databases. The



only difference between the disposable and discretionary income figures for each database is the year of reference. All of the statistics in HouseholdSpend 2020 and FoodSpend 2020 are for the current year (2020), and are identical to those found in DemoStats 2020. But WealthScapes 2020's population and income statistics come from 2019 data, while WealthScapes 2020's historical year statistics refer to 2018.

REFERENCE DOCUMENTS

For HouseholdSpend Release Notes, Variables List, and other reference materials, please visit:
<https://community.environicsanalytics.com/hc/en-us/articles/360034824732-HouseholdSpend>

For FoodSpend Release Notes, Variables List, and other reference materials, please visit:
<https://community.environicsanalytics.com/hc/en-us/articles/360035199611-FoodSpend>