

VARIABLE	DESCRIPTION	CATEGORY	STATUS
FCLC0106	CY Checking Account Institution: TD Bank	Deposits Behaviors	New
FCLC0114	CY Savings Account Institution: USAA Capital	Deposits Behaviors	New
FCLC0115	CY Savings Account Institution: TD Bank	Deposits Behaviors	New
FCLC0296	CY Any Non-traditional Savings Account	Investment	New
FCLCG297	CY Any Non-traditional Savings Account Avg HH Balance	Investment	New
FCLC0135	CY Roth IRA Invested in Bonds/Interest-earning Assets	Retirement Investment	New
FCLC0139	CY Rollover IRA Invested in Bonds/Interest-earning Assets	Retirement Investment	New
FCLC0200	CY 403(b) Invested in Split Investments (Stocks/Bonds/Interest-earning Assets)	Retirement Investment	New
FCLCG201	CY 403(b) Invested in Split Investments (Stocks/Bonds/Interest-earning Assets) Avg HH Balance	Retirement Investment	New
FCLC0180	CY Thrift Savings/457	Retirement Investment	New
FCLCG181	CY Thrift Savings/457 Avg HH Balance	Retirement Investment	New
FCLC0189	CY Any Pension/Retirement Is Invested In Other Investments	Investment Behaviors	New
FCLC0184	CY Other Pension/Retirement/Tax-deferred Plan	Investment Behaviors	New
FCLCG185	CY Other Pension/Retirement/Tax-deferred Plan Avg HH Balance	Investment Behaviors	New
FCLC0172	CY Times bought/sold thru broker in last 90 days - 10+ times all accounts	Investment Behaviors	New
FCLC0298	CY Credit Card(s) (Excl Amex Charge Card)	Credit Card	New
FCLCG299	CY Credit Card(s) (Excl Amex Charge Card) Avg HH Balance	Credit Card	New
FCLC0351	CY Credit Card Type: American Express Charge Card, Charges <\$1000	Credit Card	New
FCLC0352	CY Credit Card Type: American Express Charge Card, Charges \$1000- \$4999	Credit Card	New
FCLC0350	CY Credit/Charge Card Used Most Often: American Express Charge Card	Credit Card	New
FCLC0054	CY Most Recent Credit Card Statement Did Not Make A Payment	Credit Card	New
FCLC0078	CY Mortgage Opened With Online Mortgage Quote Service	Credit Behaviors	New
FCLC0079	CY Mortgage Opened Via Other Institution	Credit Behaviors	New
FCLC0097	CY Financial EmergenAttitude: Other	General Attitudes & Behaviors	New

VARIABLE	DESCRIPTION	CATEGORY	STATUS
FCLC0261	CY Main Reason Switched From Prior Primary Institution: Customer Service	General Attitudes & Behaviors	New
FCLC0262	CY Main Reason Switched From Prior Primary Institution: Fees	General Attitudes & Behaviors	New
FCLC0300	CY Interaction, Last 30 Days: Retrieved Account Information	Channel Preferences	New
FCLC0301	CY Interaction, Last 30 Days: Deposited Cash/Check Its Entirety	Channel Preferences	New
FCLC0302	CY Interaction, Last 30 Days: Opened Deposit Account (Incl Savings, Checking)	Channel Preferences	New
FCLC0303	CY Interaction, Last 30 Days: Paid Bill, Loan, Credit Card	Channel Preferences	New
FCLC0304	CY Interaction, Last 30 Days: Asked A Question	Channel Preferences	New
FCLC0305	CY Interaction, Last 30 Days: Sought Financial Advice	Channel Preferences	New
FCLC0306	CY Interaction, Last 30 Days: Transferred Funds	Channel Preferences	New
FCLC0307	CY Interaction, Last 30 Days: Withdrew Cash	Channel Preferences	New
FCLC0308	CY Used Service, Last 30 Days: Money Order	Channel Preferences	New
FCLC0309	CY Used Service, Last 30 Days: Payday Loan	Channel Preferences	New
FCLC0310	CY Used Service, Last 30 Days: Wire Transfer	Channel Preferences	New
FCLC0311	CY Used Service, Last 30 Days: Credit/Debt Counseling, Consolidation	Channel Preferences	New
FCLC0312	CY Used Service, Last 30 Days: Received Alerts On Mobile Device	Channel Preferences	New
FCLC0313	CY Used Service, Last 30 Days: Located Branch, Atm On Mobile Device	Channel Preferences	New
FCLC0314	CY Preferred Method For Standard Daily Transactions: In Person	Channel Preferences	New
FCLC0315	CY Preferred Method For Standard Daily Transactions: Atm	Channel Preferences	New
FCLC0316	CY Preferred Method For Standard Daily Transactions: Online, Desktop/Laptop	Channel Preferences	New
FCLC0317	CY Preferred Method For Standard Daily Transactions: Online, Mobile Device	Channel Preferences	New
FCLC0318	CY Preferred Method For Standard Daily Transactions: Phone	Channel Preferences	New
FCLC0319	CY Any Interaction, Last 30 Days, Channel: In Person, Including Drive-thru	Channel Preferences	New
FCLC0320	CY Any Interaction, Last 30 Days, Channel: At Atm	Channel Preferences	New
FCLC0321	CY Any Interaction, Last 30 Days, Channel: Online, Laptop/Desktop	Channel Preferences	New
FCLC0322	CY Any Interaction, Last 30 Days, Channel: Online, Mobile Device	Channel Preferences	New
FCLC0323	CY Any Interaction, Last 30 Days, Channel: By Mail	Channel Preferences	New
FCLC0324	CY Any Interaction, Last 30 Days, Channel: By Phone	Channel Preferences	New

VARIABLE	DESCRIPTION	CATEGORY	STATUS
FCLC0325	CY Any Interaction, Last 30 Days, Channel: Through Direct Deposit	Channel Preferences	New
FCLC0326	CY Any Interaction, Last 30 Days, Channel: Through Automatic Payment/Transfer	Channel Preferences	New
FCLC0327	CY Any Interaction, Last 30 Days, Channel: While Making Purchase In-store	Channel Preferences	New
FCLC0328	CY In-person Interaction, Channel: Full Service Branch	Channel Preferences	New
FCLC0329	CY Online Interaction Channel, Laptop/Desktop: Bank Website	Channel Preferences	New
FCLC0330	CY Online Interaction Channel, Laptop/Desktop: 3rd Party Payment Service Website	Channel Preferences	New
FCLC0331	CY Online Interaction Channel, Laptop/Desktop: Biller's Website	Channel Preferences	New
FCLC0332	CY Online Interaction Channel, Mobile Device: Bank Website/App	Channel Preferences	New
FCLC0333	CY Online Interaction Channel, Mobile Device: 3rd Party Payment Service Website/App	Channel Preferences	New
FCLC0334	CY Online Interaction Channel, Mobile Device: Biller's Website/App	Channel Preferences	New
FCLC0335	CY Retrieved Account Information Online, Last 30 Days	Channel Preferences	New
FCLC0336	CY Deposited Cash/Check Online, Last 30 Days	Channel Preferences	New
FCLC0337	CY Opened Account Online, Last 30 Days	Channel Preferences	New
FCLC0338	CY Paid Bill Online, Last 30 Days	Channel Preferences	New
FCLC0339	CY Asked Question Online, Last 30 Days	Channel Preferences	New
FCLC0340	CY Sought Financial Advice Online, Last 30 Days	Channel Preferences	New
FCLC0341	CY Transferred Funds Online, Last 30 Days	Channel Preferences	New
FCLC0342	CY Retrieved Account Information In Person, Last 30 Days	Channel Preferences	New
FCLC0343	CY Deposited Cash/Check In Person, Last 30 Days	Channel Preferences	New
FCLC0344	CY Opened Account In Person, Last 30 Days	Channel Preferences	New
FCLC0345	CY Paid Bill In Person, Last 30 Days	Channel Preferences	New
FCLC0346	CY Asked Question In Person, Last 30 Days	Channel Preferences	New
FCLC0347	CY Sought Financial Advice In Person, Last 30 Days	Channel Preferences	New
FCLC0348	CY Transferred Funds In Person, Last 30 Days	Channel Preferences	New
FCLC0349	CY Withdrew Cash In Person, Last 30 Days	Channel Preferences	New
FCLF0106	FY Checking Account Institution: TD Bank	Deposits Behaviors	New
FCLF0114	FY Savings Account Institution: USAA Capital	Deposits Behaviors	New
FCLF0115	FY Savings Account Institution: TD Bank	Deposits Behaviors	New
FCLF0296	FY Any Non-traditional Savings Account	Investment	New
FCLFG297	FY Any Non-traditional Savings Account Avg HH Balance	Investment	New
FCLF0135	FY Roth IRA Invested in Bonds/Interest-earning Assets	Retirement Investment	New

VARIABLE	DESCRIPTION	CATEGORY	STATUS
FCLFO139	FY Rollover IRA Invested in Bonds/Interest-earning Assets	Retirement Investment	New
FCLFO200	FY 403(b) Invested in Split Investments (Stocks/Bonds/Interest-earning Assets)	Retirement Investment	New
FCLFG201	FY 403(b) Invested in Split Investments (Stocks/Bonds/Interest-earning Assets) Avg HH Balance	Retirement Investment	New
FCLFO180	FY Thrift Savings/457	Retirement Investment	New
FCLFG181	FY Thrift Savings/457 Avg HH Balance	Retirement Investment	New
FCLFO189	FY Any Pension/Retirement Is Invested In Other Investments	Investment Behaviors	New
FCLFO184	FY Other Pension/Retirement/Tax-deferred Plan	Investment Behaviors	New
FCLFG185	FY Other Pension/Retirement/Tax-deferred Plan Avg HH Balance	Investment Behaviors	New
FCLFO172	FY Times bought/sold thru broker in last 90 days - 10+ times all accounts	Investment Behaviors	New
FCLFO298	FY Credit Card(s) (Excl Amex Charge Card)	Credit Card	New
FCLFG299	FY Credit Card(s) (Excl Amex Charge Card) Avg HH Balance	Credit Card	New
FCLFO351	FY Credit Card Type: American Express Charge Card, Charges <\$1000	Credit Card	New
FCLFO352	FY Credit Card Type: American Express Charge Card, Charges \$1000- \$4999	Credit Card	New
FCLFO350	FY Credit/Charge Card Used Most Often: American Express Charge Card	Credit Card	New
FCLFO054	FY Most Recent Credit Card Statement, Did Not Make A Payment	Credit Card	New
FCLFO078	FY Mortgage Opened With Online Mortgage Quote Service	Credit Behaviors	New
FCLFO079	FY Mortgage Opened Via Other Institution	Credit Behaviors	New
FCLFO097	FY Financial EmergenAttitude: Other	General Attitudes & Behaviors	New
FCLFO261	FY Main Reason Switched From Prior Primary Institution: Customer Service	General Attitudes & Behaviors	New
FCLFO262	FY Main Reason Switched From Prior Primary Institution: Fees	General Attitudes & Behaviors	New
FCLFO300	FY Interaction, Last 30 Days: Retrieved Account Information	Channel Preferences	New
FCLFO301	FY Interaction, Last 30 Days: Deposited Cash/Check Its Entirety	Channel Preferences	New

VARIABLE	DESCRIPTION	CATEGORY	STATUS
FCLF0302	FY Interaction, Last 30 Days: Opened Deposit Account (Incl Savings, Checking)	Channel Preferences	New
FCLF0303	FY Interaction, Last 30 Days: Paid Bill, Loan, Credit Card	Channel Preferences	New
FCLF0304	FY Interaction, Last 30 Days: Asked A Question	Channel Preferences	New
FCLF0305	FY Interaction, Last 30 Days: Sought Financial Advice	Channel Preferences	New
FCLF0306	FY Interaction, Last 30 Days: Transferred Funds	Channel Preferences	New
FCLF0307	FY Interaction, Last 30 Days: Withdrew Cash	Channel Preferences	New
FCLF0308	FY Used Service, Last 30 Days: Money Order	Channel Preferences	New
FCLF0309	FY Used Service, Last 30 Days: Payday Loan	Channel Preferences	New
FCLF0310	FY Used Service, Last 30 Days: Wire Transfer	Channel Preferences	New
FCLF0311	FY Used Service, Last 30 Days: Credit/Debt Counseling, Consolidation	Channel Preferences	New
FCLF0312	FY Used Service, Last 30 Days: Received Alerts On Mobile Device	Channel Preferences	New
FCLF0313	FY Used Service, Last 30 Days: Located Branch, Atm On Mobile Device	Channel Preferences	New
FCLF0314	FY Preferred Method For Standard Daily Transactions: In Person	Channel Preferences	New
FCLF0315	FY Preferred Method For Standard Daily Transactions: Atm	Channel Preferences	New
FCLF0316	FY Preferred Method For Standard Daily Transactions: Online, Desktop/Laptop	Channel Preferences	New
FCLF0317	FY Preferred Method For Standard Daily Transactions: Online, Mobile Device	Channel Preferences	New
FCLF0318	FY Preferred Method For Standard Daily Transactions: Phone	Channel Preferences	New
FCLF0319	FY Any Interaction, Last 30 Days, Channel: In Person, Including Drive-thru	Channel Preferences	New
FCLF0320	FY Any Interaction, Last 30 Days, Channel: At Atm	Channel Preferences	New
FCLF0321	FY Any Interaction, Last 30 Days, Channel: Online, Laptop/Desktop	Channel Preferences	New
FCLF0322	FY Any Interaction, Last 30 Days, Channel: Online, Mobile Device	Channel Preferences	New
FCLF0323	FY Any Interaction, Last 30 Days, Channel: By Mail	Channel Preferences	New
FCLF0324	FY Any Interaction, Last 30 Days, Channel: By Phone	Channel Preferences	New
FCLF0325	FY Any Interaction, Last 30 Days, Channel: Through Direct Deposit	Channel Preferences	New
FCLF0326	FY Any Interaction, Last 30 Days, Channel: Through Automatic Payment/Transfer	Channel Preferences	New
FCLF0327	FY Any Interaction, Last 30 Days, Channel: While Making Purchase In-store	Channel Preferences	New
FCLF0328	FY In-person Interaction, Channel: Full Service Branch	Channel Preferences	New

VARIABLE	DESCRIPTION	CATEGORY	STATUS
FCLF0329	FY Online Interaction Channel, Laptop/Desktop: Bank Website	Channel Preferences	New
FCLF0330	FY Online Interaction Channel, Laptop/Desktop: 3rd Party Payment Service Website	Channel Preferences	New
FCLF0331	FY Online Interaction Channel, Laptop/Desktop: Biller's Website	Channel Preferences	New
FCLF0332	FY Online Interaction Channel, Mobile Device: Bank Website/App	Channel Preferences	New
FCLF0333	FY Online Interaction Channel, Mobile Device: 3rd Party Payment Service Website/App	Channel Preferences	New
FCLF0334	FY Online Interaction Channel, Mobile Device: Biller's Website/App	Channel Preferences	New
FCLF0335	FY Retrieved Account Information Online, Last 30 Days	Channel Preferences	New
FCLF0336	FY Deposited Cash/Check Online, Last 30 Days	Channel Preferences	New
FCLF0337	FY Opened Account Online, Last 30 Days	Channel Preferences	New
FCLF0338	FY Paid Bill Online, Last 30 Days	Channel Preferences	New
FCLF0339	FY Asked Question Online, Last 30 Days	Channel Preferences	New
FCLF0340	FY Sought Financial Advice Online, Last 30 Days	Channel Preferences	New
FCLF0341	FY Transferred Funds Online, Last 30 Days	Channel Preferences	New
FCLF0342	FY Retrieved Account Information In Person, Last 30 Days	Channel Preferences	New
FCLF0343	FY Deposited Cash/Check In Person, Last 30 Days	Channel Preferences	New
FCLF0344	FY Opened Account In Person, Last 30 Days	Channel Preferences	New
FCLF0345	FY Paid Bill In Person, Last 30 Days	Channel Preferences	New
FCLF0346	FY Asked Question In Person, Last 30 Days	Channel Preferences	New
FCLF0347	FY Sought Financial Advice In Person, Last 30 Days	Channel Preferences	New
FCLF0348	FY Transferred Funds In Person, Last 30 Days	Channel Preferences	New
FCLF0349	FY Withdrew Cash In Person, Last 30 Days	Channel Preferences	New
FCLC0229	CY Any Retirement Incl 401(k) Account Opened in Past 3 Months	Investment Behaviors	No Longer Available
FCLC0230	CY Any Retirement Incl 401(k) Account Opened 3-6 Months Ago	Investment Behaviors	No Longer Available
FCLC0231	CY Any Retirement Incl 401(k) Account Opened 6-12 Months Ago	Investment Behaviors	No Longer Available
FCLC0232	CY Any Retirement Incl 401(k) Account Opened Over a Year Ago	Investment Behaviors	No Longer Available
FCLC0233	CY Any Retirement Excl 401(k) Account Opened in Past 3 Months	Investment Behaviors	No Longer Available
FCLC0234	CY Any Retirement Excl 401(k) Account Opened 3-6 Months Ago	Investment Behaviors	No Longer Available
FCLC0235	CY Any Retirement Excl 401(k) Account Opened 6-12 Months Ago	Investment Behaviors	No Longer Available
FCLC0236	CY Any Retirement Excl 401(k) Account Opened Over a Year Ago	Investment Behaviors	No Longer Available

VARIABLE	DESCRIPTION	CATEGORY	STATUS
FCLC0068	CY Reason Lender Chosen: Friend/Family Recommendation	Credit Behaviors	No Longer Available
FCLC0069	CY Reason Lender Chosen: Low Interest Rate/Fees	Credit Behaviors	No Longer Available
FCLC0071	CY Reason Lender Chosen: Existing Relationship	Credit Behaviors	No Longer Available
FCLC0072	CY Reason Lender Chosen: Easy to Qualifor Credit	Credit Behaviors	No Longer Available
FCLC0073	CY Reason Lender Chosen: Realtor Referral	Credit Behaviors	No Longer Available
FCLC0074	CY Reason Lender Chosen: Other	Credit Behaviors	No Longer Available
FCLC0288	CY Likely To Recommend Primary Institution	General Attitudes & Behaviors	No Longer Available
FCLC0237	CY Primary Banking Institution: Bank of America	General Attitudes & Behaviors	No Longer Available
FCLC0238	CY Primary Banking Institution: JPM Chase	General Attitudes & Behaviors	No Longer Available
FCLC0239	CY Primary Banking Institution: Wells Fargo	General Attitudes & Behaviors	No Longer Available
FCLC0240	CY Primary Banking Institution: Capital One	General Attitudes & Behaviors	No Longer Available
FCLC0241	CY Primary Banking Institution: PNC	General Attitudes & Behaviors	No Longer Available
FCLC0242	CY Primary Banking Institution: US Bankcorp	General Attitudes & Behaviors	No Longer Available
FCLF0229	FY Any Retirement Incl 401(k) Account Opened in Past 3 Months	Investment Behaviors	No Longer Available
FCLF0230	FY Any Retirement Incl 401(k) Account Opened 3-6 Months Ago	Investment Behaviors	No Longer Available
FCLF0231	FY Any Retirement Incl 401(k) Account Opened 6-12 Months Ago	Investment Behaviors	No Longer Available
FCLF0232	FY Any Retirement Incl 401(k) Account Opened Over a Year Ago	Investment Behaviors	No Longer Available
FCLF0233	FY Any Retirement Excl 401(k) Account Opened in Past 3 Months	Investment Behaviors	No Longer Available
FCLF0234	FY Any Retirement Excl 401(k) Account Opened 3-6 Months Ago	Investment Behaviors	No Longer Available
FCLF0235	FY Any Retirement Excl 401(k) Account Opened 6-12 Months Ago	Investment Behaviors	No Longer Available
FCLF0236	FY Any Retirement Excl 401(k) Account Opened Over a Year Ago	Investment Behaviors	No Longer Available
FCLF0068	FY Reason Lender Chosen: Friend/Family Recommendation	Credit Behaviors	No Longer Available
FCLF0069	FY Reason Lender Chosen: Low Interest Rate/Fees	Credit Behaviors	No Longer Available
FCLF0071	FY Reason Lender Chosen: Existing Relationship	Credit Behaviors	No Longer Available
FCLF0072	FY Reason Lender Chosen: Easy to Qualifor Credit	Credit Behaviors	No Longer Available
FCLF0073	FY Reason Lender Chosen: Realtor Referral	Credit Behaviors	No Longer Available
FCLF0074	FY Reason Lender Chosen: Other	Credit Behaviors	No Longer Available

VARIABLE	DESCRIPTION	CATEGORY	STATUS
FCLFO288	FY Likely To Recommend Primary Institution	General Attitudes & Behaviors	No Longer Available
FCLFO237	FY Primary Banking Institution: Bank of America	General Attitudes & Behaviors	No Longer Available
FCLFO238	FY Primary Banking Institution: JPM Chase	General Attitudes & Behaviors	No Longer Available
FCLFO239	FY Primary Banking Institution: Wells Fargo	General Attitudes & Behaviors	No Longer Available
FCLFO240	FY Primary Banking Institution: Capital One	General Attitudes & Behaviors	No Longer Available
FCLFO241	FY Primary Banking Institution: PNC	General Attitudes & Behaviors	No Longer Available
FCLFO242	FY Primary Banking Institution: US Bankcorp	General Attitudes & Behaviors	No Longer Available