

| ORDER | VARIABLE   | DESCRIPTION  | CATEGORY                                     |
|-------|------------|--|--|
| 1     | FPPSYHHD   | Total Households   | Basics                                       |
| 2     | FPPO02YC   | Checking Account Balance   | Checking and Demand Deposit Account Products |
| 3     | FPPO02YD   | Checking Account Balance - (Dollars)                                     | Checking and Demand Deposit Account Products |
| 4     | MA3Q0008YC | Checking Account Balance, (9mo)  | Checking and Demand Deposit Account Products |
| 5     | MA3Q0008YD | Checking Account Balance, (9mo) - (Dollars)                              | Checking and Demand Deposit Account Products |
| 6     | RNIDDPYC   | Regular/Non-Interest Checking/DDA Balance                                | Checking and Demand Deposit Account Products |
| 7     | RNIDDPYD   | Regular/Non-Interest Checking/DDA Balance - (Dollars)                    | Checking and Demand Deposit Account Products |
| 8     | MA3Q0003YC | Regular/Non-Interest Checking/DDA Balance, (9mo)                         | Checking and Demand Deposit Account Products |
| 9     | MA3Q0003YD | Regular/Non-Interest Checking/DDA Balance, (9mo) - (Dollars)             | Checking and Demand Deposit Account Products |
| 10    | IDDAPYC    | Interest Checking/DDA Balance  | Checking and Demand Deposit Account Products |
| 11    | IDDAPYD    | Interest Checking/DDA Balance - (Dollars)                                | Checking and Demand Deposit Account Products |
| 12    | MA3Q0005YC | Interest Checking/DDA Balance, (9mo)                                     | Checking and Demand Deposit Account Products |
| 13    | MA3Q0005YD | Interest Checking/DDA Balance, (9mo) - (Dollars)                         | Checking and Demand Deposit Account Products |
| 14    | FRCHKA3YYC | Have Fee-Free Checking Account   | Checking and Demand Deposit Account Products |
| 15    | FRECHKAYC  | Have Fee-Free Checking Account, (9mo)                                    | Checking and Demand Deposit Account Products |
| 16    | FPP110YC   | Checking Account with Overdraft Protection                               | Checking and Demand Deposit Account Products |
| 17    | FPP111YC   | Checking Account with Overdraft Protection, (9mo)                        | Checking and Demand Deposit Account Products |
| 18    | BNKCPYC    | Bank Credit Card Balance   | Credit Card Products                         |
| 19    | BNKCPYD    | Bank Credit Card Balance - (Dollars)                                     | Credit Card Products                         |
| 20    | MA3Q0009YC | Bank Credit Card Balance, (9mo)  | Credit Card Products                         |
| 21    | MA3Q0009YD | Bank Credit Card Balance, (9mo) - (Dollars)                              | Credit Card Products                         |
| 22    | BNKCRYC    | Bank Credit Card w/Revolving Bal   | Credit Card Products                         |
| 23    | MA3Q0011YC | Bank Credit Card w/Revolving Bal, (9mo)                                  | Credit Card Products                         |
| 24    | MCRDYC     | MasterCard Card Balance  | Credit Card Products                         |
| 25    | MCRDYD     | MasterCard Card Balance - (Dollars)                                      | Credit Card Products                         |
| 26    | MA3Q0015YC | MasterCard Card Balance, (9mo)   | Credit Card Products                         |
| 27    | MA3Q0015YD | MasterCard Card Balance, (9mo) - (Dollars)                               | Credit Card Products                         |
| 28    | MCRDRBYC   | MasterCard w/Revolving Balance   | Credit Card Products                         |
| 29    | MA3Q0017YC | MasterCard w/Revolving Balance, (9mo)                                    | Credit Card Products                         |
| 30    | VISACRDYC  | VISA Card Balance  | Credit Card Products                         |
| 31    | VISACRDYD  | VISA Card Balance - (Dollars)  | Credit Card Products                         |
| 32    | MA3Q0012YC | VISA Card Balance, (9mo)   | Credit Card Products                         |
| 33    | MA3Q0012YD | VISA Card Balance, (9mo) - (Dollars)                                     | Credit Card Products                         |
| 34    | VISARBYC   | VISA Card w/Revolving Balance  | Credit Card Products                         |
| 35    | MA3Q0014YC | VISA Card w/Revolving Balance, (9mo)                                     | Credit Card Products                         |
| 36    | DSCRDYC    | Discover Card Balance  | Credit Card Products                         |
| 37    | DSCRDYD    | Discover Card Balance - (Dollars)  | Credit Card Products                         |
| 38    | MA3Q0018YC | Discover Card Balance, (9mo)   | Credit Card Products                         |
| 39    | MA3Q0018YD | Discover Card Balance, (9mo) - (Dollars)                                 | Credit Card Products                         |
| 40    | DSCRBYC    | Discover Card w/Revolving Balance  | Credit Card Products                         |
| 41    | MA3Q0020YC | Discover Card w/Revolving Balance, (9mo)                                 | Credit Card Products                         |
| 42    | AMEXCYC    | American Express Card  | Credit Card Products                         |
| 43    | MA3Q0193YC | American Express Card, (9mo)   | Credit Card Products                         |
| 44    | MA3Q0276YC | Credit Card Rewards Program  | Credit Card Products                         |
| 45    | MA3Q0277YC | Credit Card Rewards Program, (9mo)                                       | Credit Card Products                         |
| 46    | FPP_0281YC | Credit Card Rewards Program - Miles                                      | Credit Card Products                         |
| 47    | MA3Q0281YC | Credit Card Rewards Program - Miles, (9mo)                               | Credit Card Products                         |
| 48    | FPP_0282YC | Credit Card Rewards Program - Points                                     | Credit Card Products                         |
| 49    | MA3Q0282YC | Credit Card Rewards Program - Points, (9mo)                              | Credit Card Products                         |
| 50    | FPP_0283YC | Credit Card Rewards Program - Cash Back                                  | Credit Card Products                         |
| 51    | MA3Q0283YC | Credit Card Rewards Program - Cash Back, (9mo)                           | Credit Card Products                         |
| 52    | A264UYC    | ATM/Debit Cardholder   | Delivery Products                            |
| 53    | MA3Q0024YC | ATM/Debit Cardholder, (9mo)  | Delivery Products                            |
| 54    | A265UYC    | ATM/Debit Card User (Transactions/Month)                                 | Delivery Products                            |
| 55    | A265UYD    | ATM/Debit Card User (Transactions/Month) - (Monthly Transactions)        | Delivery Products                            |
| 56    | MA3Q0025YC | ATM/Debit Card User (Transactions/Month), (9mo)                          | Delivery Products                            |
| 57    | MA3Q0025YD | ATM/Debit Card User (Transactions/Month), (9mo) - (Monthly Transactions) | Delivery Products                            |
| 58    | FPP010YC   | Used ATM/Debit Card, 1-4/mo  | Delivery Products                            |
| 59    | FPP005YC   | Used ATM/Debit Card, 5-9/mo  | Delivery Products                            |
| 60    | MA3Q0090YC | Used ATM/Debit Card, 5-9/mo, (9mo)                                       | Delivery Products                            |
| 61    | FPP004YC   | Used ATM/Debit Card, 10+/mo  | Delivery Products                            |
| 62    | MA3Q0087YC | Used ATM/Debit Card, 10+/mo, (9mo)                                       | Delivery Products                            |
| 63    | FCA573UYC  | Direct Deposit   | Delivery Products                            |
| 64    | MA3Q0266YC | Direct Deposit, (9mo)  | Delivery Products                            |
| 65    | A830UYC    | Used Internet Banking  | Delivery Products                            |
| 66    | MA3Q0049YC | Used Internet Banking, (9mo)   | Delivery Products                            |
| 67    | FPP023YC   | Used Internet Banking to Open Account, Last 90 Days                      | Delivery Products                            |
| 68    | MA3Q0066YC | Used Internet Banking to Open Account, Last 90 Days, (9mo)               | Delivery Products                            |
| 69    | FPP015YC   | Used Internet Banking to Review Balance, Last 90 Days                    | Delivery Products                            |
| 70    | MA3Q0067YC | Used Internet Banking to Review Balance, Last 90 Days, (9mo)             | Delivery Products                            |
| 71    | A832UYC    | Pay Bill via Internet, Last 90 Days                                      | Delivery Products                            |

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|-------|------------|---|-------------------|
| 72    | MA3Q0050YC | Pay Bill via Internet, Last 90 Days, (9mo)                                  | Delivery Products |
| 73    | A848UYC    | Online Transfers, Last 90 Days  | Delivery Products |
| 74    | MA3Q0052YC | Online Transfers, Last 90 Days, (9mo)                                       | Delivery Products |
| 75    | A847UYC    | Online Trades, Last 90 Days   | Delivery Products |
| 76    | MA3Q0051YC | Online Trades, Last 90 Days, (9mo)  | Delivery Products |
| 77    | A731UYC    | Mutual Fund, Obtain from Bank/SL/CU   | Delivery Products |
| 78    | MA3Q0042YC | Mutual Fund, Obtain from Bank/SL/CU, (9mo)                                  | Delivery Products |
| 79    | A730UYC    | Mutual Fund, Obtain from Brokerage  | Delivery Products |
| 80    | MA3Q0041YC | Mutual Fund, Obtain from Brokerage, (9mo)                                   | Delivery Products |
| 81    | A729UYC    | Mutual Fund, Obtain from Mut Fnd Co   | Delivery Products |
| 82    | MA3Q0040YC | Mutual Fund, Obtain from Mut Fnd Co, (9mo)                                  | Delivery Products |
| 83    | A736UYC    | Mutual Fund, Obtain Using Other Method                                      | Delivery Products |
| 84    | TRADBRYC   | Used Traditional Branch, Last 90 Days                                       | Delivery Products |
| 85    | MA3Q0275YC | Used Traditional Branch, Last 90 Days, (9mo)                                | Delivery Products |
| 86    | FPP042YC   | Used Alternate Branch, Last 90 Days   | Delivery Products |
| 87    | MA3Q0068YC | Used Alternate Branch, Last 90 Days, (9mo)                                  | Delivery Products |
| 88    | FPP019YC   | Used Alternate Branch Customer Service, Last 90 Days                        | Delivery Products |
| 89    | FPP112YC   | Used Alternate Branch Customer Service, Last 90 Days, (9mo)                 | Delivery Products |
| 90    | FPP016YC   | Used Alternate Branch Teller Services(no ATM), Last 90 Days                 | Delivery Products |
| 91    | FPP113YC   | Used Alternate Branch Teller Services(no ATM), Last 90 Days, (9mo)          | Delivery Products |
| 92    | FPP036YC   | Used Licensed Financial Advisor   | Delivery Products |
| 93    | MA3Q0097YC | Used Licensed Financial Advisor, (9mo)                                      | Delivery Products |
| 94    | MA3Y222UYC | Used Wire Transfer to Send Money, Last 90 Days                              | Delivery Products |
| 95    | MA3Q222UYC | Used Wire Transfer to Send Money, Last 90 Days, (9mo)                       | Delivery Products |
| 96    | FPP_0267YC | Used Prepaid Debit Card, Last 90 Days                                       | Delivery Products |
| 97    | MA3Q0267YC | Used Prepaid Debit Card, Last 90 Days, (9mo)                                | Delivery Products |
| 98    | FPP_0268YC | Used Check Cashing Service, Last 90 Days                                    | Delivery Products |
| 99    | MA3Q0268YC | Used Check Cashing Service, Last 90 Days, (9mo)                             | Delivery Products |
| 100   | FPP_0269YC | Signed for Debit Purchase, Last 90 Days                                     | Delivery Products |
| 101   | MA3Q0269YC | Signed for Debit Purchase, Last 90 Days, (9mo)                              | Delivery Products |
| 102   | FPP_0270YC | Asked for Cash Back with Debit Purchase, Last 90 Days                       | Delivery Products |
| 103   | MA3Q0270YC | Asked for Cash Back with Debit Purchase, Last 90 Days, (9mo)                | Delivery Products |
| 104   | FPP_0271YC | Received Alerts via Mobile Device, Last 90 Days                             | Delivery Products |
| 105   | MA3Q0271YC | Received Alerts via Mobile Device, Last 90 Days, (9mo)                      | Delivery Products |
| 106   | FPP_0272YC | Accessed Accounts via Mobile Device, Last 90 Days                           | Delivery Products |
| 107   | MA3Q0272YC | Accessed Accounts via Mobile Device, Last 90 Days, (9mo)                    | Delivery Products |
| 108   | FPP_0273YC | Researched Financial Products or Services Online                            | Delivery Products |
| 109   | MA3Q0273YC | Researched Financial Products or Services Online, (9mo)                     | Delivery Products |
| 110   | FPP035YC   | Own a Business,   | Delivery Products |
| 111   | MA3Q0073YC | Own a Business,, (9mo)  | Delivery Products |
| 112   | FC_A638UYC | Holding Company Relations   | Delivery Products |
| 113   | FC_A638UYD | Holding Company Relations - (Relations)                                     | Delivery Products |
| 114   | MA3Q0032YC | Holding Company Relations, (9mo)  | Delivery Products |
| 115   | MA3Q0032YD | Holding Company Relations, (9mo) - (Relations)                              | Delivery Products |
| 116   | FPP_0278YC | Used Internet Banking from Desktop or Laptop Computer, Last 90 Days         | Delivery Products |
| 117   | MA3Q0278YC | Used Internet Banking from Desktop or Laptop Computer, Last 90 Days, (9mo)  | Delivery Products |
| 118   | FPP_0279YC | Used Internet Banking from Tablet Computer, Last 90 Days                    | Delivery Products |
| 119   | MA3Q0279YC | Used Internet Banking from Tablet Computer, Last 90 Days, (9mo)             | Delivery Products |
| 120   | FPP_0280YC | Used Internet Banking from Smartphone, Last 90 Days                         | Delivery Products |
| 121   | MA3Q0280YC | Used Internet Banking from Smartphone, Last 90 Days, (9mo)                  | Delivery Products |
| 122   | FPP_0284YC | Used Internet Banking to Make a Remote Deposit, Last 90 Days                | Delivery Products |
| 123   | MA3Q0284YC | Used Internet Banking to Make a Remote Deposit, Last 90 Days, (9mo)         | Delivery Products |
| 124   | FPP_0285YC | Used Smartphone to Open Account via Internet Banking, Last 90 Days          | Delivery Products |
| 125   | MA3Q0285YC | Used Smartphone to Open Account via Internet Banking, Last 90 Days, (9mo)   | Delivery Products |
| 126   | FPP_0286YC | Used Smartphone to Review Balance via Internet Banking, Last 90 Days        | Delivery Products |
| 127   | MA3Q0286YC | Used Smartphone to Review Balance via Internet Banking, Last 90 Days, (9mo) | Delivery Products |
| 128   | FPP_0287YC | Used Smartphone to Pay Bill via Internet Banking, Last 90 Days              | Delivery Products |
| 129   | MA3Q0287YC | Used Smartphone to Pay Bill via Internet Banking, Last 90 Days, (9mo)       | Delivery Products |
| 130   | FPP_0288YC | Used Smartphone to Make a Remote Deposit via Internet, Last 90 Days         | Delivery Products |
| 131   | MA3Q0288YC | Used Smartphone to Make a Remote Deposit via Internet, Last 90 Days, (9mo)  | Delivery Products |
| 132   | FPP_0289YC | Used Tablet to Open Account via Internet Banking, Last 90 Days              | Delivery Products |
| 133   | FPP_0290YC | Used Tablet to Review Balance via Internet Banking, Last 90 Days            | Delivery Products |
| 134   | MA3Q0290YC | Used Tablet to Review Balance via Internet Banking, Last 90 Days, (9mo)     | Delivery Products |
| 135   | FPP_0291YC | Used Tablet to Pay Bill via Internet Banking, Last 90 Days                  | Delivery Products |
| 136   | MA3Q0291YC | Used Tablet to Pay Bill via Internet Banking, Last 90 Days, (9mo)           | Delivery Products |
| 137   | FPP_0292YC | Used Tablet to Make a Remote Deposit via Internet, Last 90 Days             | Delivery Products |
| 138   | MA3Q0292YC | Used Tablet to Make a Remote Deposit via Internet, Last 90 Days, (9mo)      | Delivery Products |
| 139   | FPP_0293YC | Used PC to Open Account via Internet Banking, Last 90 Days                  | Delivery Products |
| 140   | MA3Q0293YC | Used PC to Open Account via Internet Banking, Last 90 Days, (9mo)           | Delivery Products |
| 141   | FPP_0294YC | Used PC to Review Balance via Internet Banking, Last 90 Days                | Delivery Products |
| 142   | MA3Q0294YC | Used PC to Review Balance via Internet Banking, Last 90 Days, (9mo)         | Delivery Products |



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|-------|------------|--|-------------------------------|
| 143   | FPP_0295YC | Used PC to Pay Bill via Internet Banking, Last 90 Days                   | Delivery Products             |
| 144   | MA3Q0295YC | Used PC to Pay Bill via Internet Banking, Last 90 Days, (9mo)            | Delivery Products             |
| 145   | FPP_0296YC | Used PC to Make a Remote Deposit via Internet, Last 90 Days              | Delivery Products             |
| 146   | MA3Q0296YC | Used PC to Make a Remote Deposit via Internet, Last 90 Days, (9mo)       | Delivery Products             |
| 147   | MA3Q0297YC | Located a Branch or ATM Using a Portable Device, Last 90 Days, (9mo)     | Delivery Products             |
| 148   | MA3Q0298YC | Used Mobile Wallet to Make a Purchase, (9mo)                             | Delivery Products             |
| 149   | MA3Q0299YC | Made Person-to-person Payments Through a Bank's Website or App, (9mo)    | Delivery Products             |
| 150   | MA3Q0300YC | Made Person-to-person Payments Through a 3rd Party Website or App, (9mo) | Delivery Products             |
| 151   | FPP026YC   | Banking with Primary Institution < 1yr                                   | Financial Attitudes           |
| 152   | MA3Q0065YC | Banking with Primary Institution < 1yr, (9mo)                            | Financial Attitudes           |
| 153   | FPP039YC   | Banking with Primary Institution 1-4 yrs                                 | Financial Attitudes           |
| 154   | MA3Q0063YC | Banking with Primary Institution 1-4 yrs, (9mo)                          | Financial Attitudes           |
| 155   | FPP027YC   | Banking with Primary Institution 5-10 yrs                                | Financial Attitudes           |
| 156   | MA3Q0064YC | Banking with Primary Institution 5-10 yrs, (9mo)                         | Financial Attitudes           |
| 157   | FPP038YC   | Banking with Primary Institution 10+ yrs                                 | Financial Attitudes           |
| 158   | MA3Q0062YC | Banking with Primary Institution 10+ yrs, (9mo)                          | Financial Attitudes           |
| 159   | FPP030YC   | Satisfied with Primary Bank, Agree                                       | Financial Attitudes           |
| 160   | MA3Q0079YC | Satisfied with Primary Bank, Agree, (9mo)                                | Financial Attitudes           |
| 161   | FPP097YC   | Primary Institution Considerations: Costs/Fees                           | Financial Attitudes           |
| 162   | PLYC       | Personal Loans (PL) Balance  | Installment Loan Products     |
| 163   | PLYD       | Personal Loans (PL) Balance - (Dollars)                                  | Installment Loan Products     |
| 164   | MA3Q0105YC | Personal Loans (PL) Balance, (9mo)                                       | Installment Loan Products     |
| 165   | MA3Q0105YD | Personal Loans (PL) Balance, (9mo) - (Dollars)                           | Installment Loan Products     |
| 166   | AULNYC     | Auto Loans Balance   | Installment Loan Products     |
| 167   | AULNYD     | Auto Loans Balance - (Dollars)   | Installment Loan Products     |
| 168   | MA3Q0099YC | Auto Loans Balance, (9mo)  | Installment Loan Products     |
| 169   | MA3Q0099YD | Auto Loans Balance, (9mo) - (Dollars)                                    | Installment Loan Products     |
| 170   | AULIPYC    | Auto Loans Balance (On Own)  | Installment Loan Products     |
| 171   | AULIPYD    | Auto Loans Balance (On Own) - (Dollars)                                  | Installment Loan Products     |
| 172   | MA3Q0101YC | Auto Loans Balance (On Own), (9mo)                                       | Installment Loan Products     |
| 173   | MA3Q0101YD | Auto Loans Balance (On Own), (9mo) - (Dollars)                           | Installment Loan Products     |
| 174   | AULDYC     | Auto Loans Balance (By Dealer)   | Installment Loan Products     |
| 175   | AULDYD     | Auto Loans Balance (By Dealer) - (Dollars)                               | Installment Loan Products     |
| 176   | MA3Q0103YC | Auto Loans Balance (By Dealer), (9mo)                                    | Installment Loan Products     |
| 177   | MA3Q0103YD | Auto Loans Balance (By Dealer), (9mo) - (Dollars)                        | Installment Loan Products     |
| 178   | A520UYC    | Auto Lease Balance   | Installment Loan Products     |
| 179   | A520UYD    | Auto Lease Balance - (Dollars)   | Installment Loan Products     |
| 180   | MA3Q0117YC | Auto Lease Balance, (9mo)  | Installment Loan Products     |
| 181   | MA3Q0117YD | Auto Lease Balance, (9mo) - (Dollars)                                    | Installment Loan Products     |
| 182   | A518UYC    | Auto Lease Balance (By Dealer)   | Installment Loan Products     |
| 183   | A518UYD    | Auto Lease Balance (By Dealer) - (Dollars)                               | Installment Loan Products     |
| 184   | FPP090YC   | Auto Lease Balance (By Dealer), (9mo)                                    | Installment Loan Products     |
| 185   | FPP090YD   | Auto Lease Balance (By Dealer), (9mo) - (Dollars)                        | Installment Loan Products     |
| 186   | PLHEYC     | PL Second Mortgage Balance   | Installment Loan Products     |
| 187   | PLHEYD     | PL Second Mortgage Balance - (Dollars)                                   | Installment Loan Products     |
| 188   | MA3Q0107YC | PL Second Mortgage Balance, (9mo)  | Installment Loan Products     |
| 189   | MA3Q0107YD | PL Second Mortgage Balance, (9mo) - (Dollars)                            | Installment Loan Products     |
| 190   | PLSTUYC    | PL, Student Loan Balance   | Installment Loan Products     |
| 191   | PLSTUYD    | PL, Student Loan Balance - (Dollars)                                     | Installment Loan Products     |
| 192   | PLOTYC     | PL Other Types Balance   | Installment Loan Products     |
| 193   | PLOTYD     | PL Other Types Balance - (Dollars)                                       | Installment Loan Products     |
| 194   | M1STYC     | First Mortgage Balance   | Installment Loan Products     |
| 195   | M1STYD     | First Mortgage Balance - (Dollars)                                       | Installment Loan Products     |
| 196   | MA3Q0111YC | First Mortgage Balance, (9mo)  | Installment Loan Products     |
| 197   | MA3Q0111YD | First Mortgage Balance, (9mo) - (Dollars)                                | Installment Loan Products     |
| 198   | M1STLOYC   | First Mortgage > \$150K  | Installment Loan Products     |
| 199   | MA3Q0121YC | First Mortgage > \$150K, (9mo)   | Installment Loan Products     |
| 200   | FPP053YC   | Residential Fixed Rate Mortgage Balance                                  | Installment Loan Products     |
| 201   | FPP053YD   | Residential Fixed Rate Mortgage Balance - (Dollars)                      | Installment Loan Products     |
| 202   | MA3Q0123YC | Residential Fixed Rate Mortgage Balance, (9mo)                           | Installment Loan Products     |
| 203   | MA3Q0123YD | Residential Fixed Rate Mortgage Balance, (9mo) - (Dollars)               | Installment Loan Products     |
| 204   | FPP032YC   | Have Checking Account with Bank of America                               | Institution-Specific Products |
| 205   | MA3Q0055YC | Have Checking Account with Bank of America, (9mo)                        | Institution-Specific Products |
| 206   | FPP116YC   | Have Checking Account with Capital One                                   | Institution-Specific Products |
| 207   | FPP117YC   | Have Checking Account with Capital One, (9mo)                            | Institution-Specific Products |
| 208   | FPP034YC   | Have Checking Account with Chase   | Institution-Specific Products |
| 209   | MA3Q0056YC | Have Checking Account with Chase, (9mo)                                  | Institution-Specific Products |
| 210   | FPP070YC   | Have Checking Account with Citi  | Institution-Specific Products |
| 211   | FPP071YC   | Have Checking Account with Citi, (9mo)                                   | Institution-Specific Products |
| 212   | FPP072YC   | Have Checking Account with PNC   | Institution-Specific Products |
| 213   | FPP033YC   | Have Checking Account with SunTrust Bank                                 | Institution-Specific Products |

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|-------|------------|--|-------------------------------|
| 214   | FPP074YC   | Have Checking Account with TD Bank                       | Institution-Specific Products |
| 215   | FPP076YC   | Have Checking Account with USAA                          | Institution-Specific Products |
| 216   | FPP046YC   | Have Checking Account with US Bancorp                    | Institution-Specific Products |
| 217   | FPP024YC   | Have Checking Account with Wells Fargo                   | Institution-Specific Products |
| 218   | FPP031YC   | Have Savings Account with Bank of America                | Institution-Specific Products |
| 219   | MA3Q0080YC | Have Savings Account with Bank of America, (9mo)         | Institution-Specific Products |
| 220   | FPP078YC   | Have Savings Account with Capital One                    | Institution-Specific Products |
| 221   | FPP079YC   | Have Savings Account with Capital One, (9mo)             | Institution-Specific Products |
| 222   | FPP020YC   | Have Savings Account with Chase                          | Institution-Specific Products |
| 223   | MA3Q0081YC | Have Savings Account with Chase, (9mo)                   | Institution-Specific Products |
| 224   | FPP080YC   | Have Savings Account with Citi                           | Institution-Specific Products |
| 225   | FPP081YC   | Have Savings Account with Citi, (9mo)                    | Institution-Specific Products |
| 226   | FPP082YC   | Have Savings Account with PNC                            | Institution-Specific Products |
| 227   | FPP084YC   | Have Savings Account with TD Bank                        | Institution-Specific Products |
| 228   | FPP086YC   | Have Savings Account with USAA                           | Institution-Specific Products |
| 229   | FPP045YC   | Have Savings Account with US Bancorp                     | Institution-Specific Products |
| 230   | FPP025YC   | Have Savings Account with Wells Fargo                    | Institution-Specific Products |
| 231   | MA3Q0085YC | Have Savings Account with Wells Fargo, (9mo)             | Institution-Specific Products |
| 232   | FPP041YC   | Use E-TRADE Brokerage Services                           | Institution-Specific Products |
| 233   | FPP044YC   | Use JP Morgan Chase Brokerage Services                   | Institution-Specific Products |
| 234   | ANNINSYC   | Annuity Insurance Value                                  | Insurance Products            |
| 235   | ANNINSYD   | Annuity Insurance Value - (Dollars)                      | Insurance Products            |
| 236   | MA3Q0124YC | Annuity Insurance Value, (9mo)                           | Insurance Products            |
| 237   | MA3Q0124YD | Annuity Insurance Value, (9mo) - (Dollars)               | Insurance Products            |
| 238   | A821UYC    | Fixed Rate Annuities Balance                             | Insurance Products            |
| 239   | A821UYD    | Fixed Rate Annuities Balance - (Dollars)                 | Insurance Products            |
| 240   | MA3Q0128YC | Fixed Rate Annuities Balance, (9mo)                      | Insurance Products            |
| 241   | MA3Q0128YD | Fixed Rate Annuities Balance, (9mo) - (Dollars)          | Insurance Products            |
| 242   | A822UYC    | Variable Rate Annuities Balance                          | Insurance Products            |
| 243   | A822UYD    | Variable Rate Annuities Balance - (Dollars)              | Insurance Products            |
| 244   | MA3Q0130YC | Variable Rate Annuities Balance, (9mo)                   | Insurance Products            |
| 245   | MA3Q0130YD | Variable Rate Annuities Balance, (9mo) - (Dollars)       | Insurance Products            |
| 246   | FPP056YC   | Annuity Deferring/Accumulating Payment                   | Insurance Products            |
| 247   | MA3Q0135YC | Annuity Deferring/Accumulating Payment, (9mo)            | Insurance Products            |
| 248   | FPP055YC   | Annuity with Deferred and Current Payment                | Insurance Products            |
| 249   | MA3Q0134YC | Annuity with Deferred and Current Payment, (9mo)         | Insurance Products            |
| 250   | FPP054YC   | Annuity with Immediate Payment                           | Insurance Products            |
| 251   | FPP059YC   | Annuity thru Insurance Co                                | Insurance Products            |
| 252   | MA3Q0137YC | Annuity thru Insurance Co, (9mo)                         | Insurance Products            |
| 253   | FPP058YC   | Annuity thru Broker/Fin Advisor                          | Insurance Products            |
| 254   | MA3Q0133YC | Annuity thru Broker/Fin Advisor, (9mo)                   | Insurance Products            |
| 255   | FPP057YC   | Annuity thru Bank/Credit Union                           | Insurance Products            |
| 256   | CSVLIYC    | Cash Value Insurance Balance                             | Insurance Products            |
| 257   | CSVLIYD    | Cash Value Insurance Balance - (Dollars)                 | Insurance Products            |
| 258   | MA3Q0126YC | Cash Value Insurance Balance, (9mo)                      | Insurance Products            |
| 259   | MA3Q0126YD | Cash Value Insurance Balance, (9mo) - (Dollars)          | Insurance Products            |
| 260   | INVSVCYC   | Any Investment Svc Val (inc 401k)                        | Investment Products           |
| 261   | INVSVCYD   | Any Investment Svc Val (inc 401k) - (Dollars)            | Investment Products           |
| 262   | MA3Q0163YC | Any Investment Svc Val (inc 401k), (9mo)                 | Investment Products           |
| 263   | MA3Q0163YD | Any Investment Svc Val (inc 401k), (9mo) - (Dollars)     | Investment Products           |
| 264   | INVSVCXYC  | Any Investment Svc Val (exc 401k)                        | Investment Products           |
| 265   | INVSVCXYD  | Any Investment Svc Val (exc 401k) - (Dollars)            | Investment Products           |
| 266   | MA3Q0161YC | Any Investment Svc Val (exc 401k), (9mo)                 | Investment Products           |
| 267   | MA3Q0161YD | Any Investment Svc Val (exc 401k), (9mo) - (Dollars)     | Investment Products           |
| 268   | ASSETCMYC  | Asset/Cash Management Account Balance                    | Investment Products           |
| 269   | ASSETCMYD  | Asset/Cash Management Account Balance - (Dollars)        | Investment Products           |
| 270   | MA3Q0053YC | Asset/Cash Management Account Balance, (9mo)             | Investment Products           |
| 271   | MA3Q0053YD | Asset/Cash Management Account Balance, (9mo) - (Dollars) | Investment Products           |
| 272   | BKRSTOYC   | Brokerage Services, Total                                | Investment Products           |
| 273   | MA3Q0138YC | Brokerage Services, Total, (9mo)                         | Investment Products           |
| 274   | TOTMFYC    | Total Mutual Funds Value                                 | Investment Products           |
| 275   | TOTMFYD    | Total Mutual Funds Value - (Dollars)                     | Investment Products           |
| 276   | MA3Q0157YC | Total Mutual Funds Value, (9mo)                          | Investment Products           |
| 277   | MA3Q0157YD | Total Mutual Funds Value, (9mo) - (Dollars)              | Investment Products           |
| 278   | MFIRAPYC   | Mutual Funds Value (inc IRAs)                            | Investment Products           |
| 279   | MFIRAPYD   | Mutual Funds Value (inc IRAs) - (Dollars)                | Investment Products           |
| 280   | MA3Q0159YC | Mutual Funds Value (inc IRAs), (9mo)                     | Investment Products           |
| 281   | MA3Q0159YD | Mutual Funds Value (inc IRAs), (9mo) - (Dollars)         | Investment Products           |
| 282   | MFEIPYC    | Mutual Funds Value (exc IRAs)                            | Investment Products           |
| 283   | MFEIPYD    | Mutual Funds Value (exc IRAs) - (Dollars)                | Investment Products           |
| 284   | MA3Q0147YC | Mutual Funds Value (exc IRAs), (9mo)                     | Investment Products           |



| ORDER | VARIABLE   | DESCRIPTION   | CATEGORY                 |
|-------|------------|---|--------------------------|
| 285   | MA3Q0147YD | Mutual Funds Value (exc IRAs), (9mo) - (Dollars)          | Investment Products      |
| 286   | MFNDYC     | Mutual Funds Value (Stocks/Bonds)                         | Investment Products      |
| 287   | MFNDYD     | Mutual Funds Value (Stocks/Bonds) - (Dollars)             | Investment Products      |
| 288   | MA3Q0143YC | Mutual Funds Value (Stocks/Bonds), (9mo)                  | Investment Products      |
| 289   | MA3Q0143YD | Mutual Funds Value (Stocks/Bonds), (9mo) - (Dollars)      | Investment Products      |
| 290   | FPPO64YC   | Balance Fund Value  | Investment Products      |
| 291   | FPPO64YD   | Balance Fund Value - (Dollars)                            | Investment Products      |
| 292   | MA3Q0179YC | Balance Fund Value, (9mo)                                 | Investment Products      |
| 293   | MA3Q0179YD | Balance Fund Value, (9mo) - (Dollars)                     | Investment Products      |
| 294   | MMMFYC     | Money Market Mutual Funds Value                           | Investment Products      |
| 295   | MMMFYD     | Money Market Mutual Funds Value - (Dollars)               | Investment Products      |
| 296   | MA3Q0145YC | Money Market Mutual Funds Value, (9mo)                    | Investment Products      |
| 297   | MA3Q0145YD | Money Market Mutual Funds Value, (9mo) - (Dollars)        | Investment Products      |
| 298   | SECURIYC   | Securities Market Value                                   | Investment Products      |
| 299   | SECURIYD   | Securities Market Value - (Dollars)                       | Investment Products      |
| 300   | MA3Q0141YC | Securities Market Value, (9mo)                            | Investment Products      |
| 301   | MA3Q0141YD | Securities Market Value, (9mo) - (Dollars)                | Investment Products      |
| 302   | STOCKYC    | Stock Value   | Investment Products      |
| 303   | STOCKYD    | Stock Value - (Dollars)                                   | Investment Products      |
| 304   | MA3Q0149YC | Stock Value, (9mo)  | Investment Products      |
| 305   | MA3Q0149YD | Stock Value, (9mo) - (Dollars)                            | Investment Products      |
| 306   | STOCKEMPYC | Stocks from Employer Value                                | Investment Products      |
| 307   | STOCKEMPYD | Stocks from Employer Value - (Dollars)                    | Investment Products      |
| 308   | MA3Q0168YC | Stocks from Employer Value, (9mo)                         | Investment Products      |
| 309   | MA3Q0168YD | Stocks from Employer Value, (9mo) - (Dollars)             | Investment Products      |
| 310   | STOCKNEYC  | Stocks not from Employer Value                            | Investment Products      |
| 311   | STOCKNEYD  | Stocks not from Employer Value - (Dollars)                | Investment Products      |
| 312   | MA3Q0170YC | Stocks not from Employer Value, (9mo)                     | Investment Products      |
| 313   | MA3Q0170YD | Stocks not from Employer Value, (9mo) - (Dollars)         | Investment Products      |
| 314   | RLESTYC    | Real Estate Investments Value                             | Investment Products      |
| 315   | RLESTYD    | Real Estate Investments Value - (Dollars)                 | Investment Products      |
| 316   | MA3Q0172YC | Real Estate Investments Value, (9mo)                      | Investment Products      |
| 317   | MA3Q0172YD | Real Estate Investments Value, (9mo) - (Dollars)          | Investment Products      |
| 318   | A745UYC    | Collectibles/Prec Metal/Other Value                       | Investment Products      |
| 319   | A745UYD    | Collectibles/Prec Metal/Other Value - (Dollars)           | Investment Products      |
| 320   | MA3Q0177YC | Collectibles/Prec Metal/Other Value, (9mo)                | Investment Products      |
| 321   | MA3Q0177YD | Collectibles/Prec Metal/Other Value, (9mo) - (Dollars)    | Investment Products      |
| 322   | CMBONDYC   | Corporate/Municipal Bonds Value                           | Investment Products      |
| 323   | CMBONDYD   | Corporate/Municipal Bonds Value - (Dollars)               | Investment Products      |
| 324   | MA3Q0151YC | Corporate/Municipal Bonds Value, (9mo)                    | Investment Products      |
| 325   | MA3Q0151YD | Corporate/Municipal Bonds Value, (9mo) - (Dollars)        | Investment Products      |
| 326   | COMCFYC    | Futures/Warrants/Options Value                            | Investment Products      |
| 327   | COMCFYD    | Futures/Warrants/Options Value - (Dollars)                | Investment Products      |
| 328   | MA3Q0153YC | Futures/Warrants/Options Value, (9mo)                     | Investment Products      |
| 329   | MA3Q0153YD | Futures/Warrants/Options Value, (9mo) - (Dollars)         | Investment Products      |
| 330   | GOVSECYC   | Government Securities Value                               | Investment Products      |
| 331   | GOVSECYD   | Government Securities Value - (Dollars)                   | Investment Products      |
| 332   | MA3Q0165YC | Government Securities Value, (9mo)                        | Investment Products      |
| 333   | MA3Q0165YD | Government Securities Value, (9mo) - (Dollars)            | Investment Products      |
| 334   | A707UYC    | US Savings/T-Bills/Notes Value                            | Investment Products      |
| 335   | A707UYD    | US Savings/T-Bills/Notes Value - (Dollars)                | Investment Products      |
| 336   | MA3Q0155YC | US Savings/T-Bills/Notes Value, (9mo)                     | Investment Products      |
| 337   | MA3Q0155YD | US Savings/T-Bills/Notes Value, (9mo) - (Dollars)         | Investment Products      |
| 338   | STOCK6MOYC | Make Stock Trades, Last 90 Days                           | Investment Products      |
| 339   | MA3Q0167YC | Make Stock Trades, Last 90 Days, (9mo)                    | Investment Products      |
| 340   | FPP062YC   | Trade Securities via Broker by Phone, Last 90 Days        | Investment Products      |
| 341   | FPP092YC   | Trade Securities via Broker by Phone, Last 90 Days, (9mo) | Investment Products      |
| 342   | FPP061YC   | Trade Securities via Telephone, Last 90 Days              | Investment Products      |
| 343   | PLCYC      | Personal Line of Credit Balance                           | Lines of Credit Products |
| 344   | PLCYD      | Personal Line of Credit Balance - (Dollars)               | Lines of Credit Products |
| 345   | MA3Q0184YC | Personal Line of Credit Balance, (9mo)                    | Lines of Credit Products |
| 346   | MA3Q0184YD | Personal Line of Credit Balance, (9mo) - (Dollars)        | Lines of Credit Products |
| 347   | PLCRBYC    | PLC w/Revolving Balance                                   | Lines of Credit Products |
| 348   | MA3Q0186YC | PLC w/Revolving Balance, (9mo)                            | Lines of Credit Products |
| 349   | PLCHEYC    | HELOC Balance   | Lines of Credit Products |
| 350   | PLCHEYD    | HELOC Balance - (Dollars)                                 | Lines of Credit Products |
| 351   | MA3Q0187YC | HELOC Balance, (9mo)                                      | Lines of Credit Products |
| 352   | MA3Q0187YD | HELOC Balance, (9mo) - (Dollars)                          | Lines of Credit Products |
| 353   | PLCHRBYC   | HELOC w/Revolving Balance                                 | Lines of Credit Products |
| 354   | MA3Q0189YC | HELOC w/Revolving Balance, (9mo)                          | Lines of Credit Products |
| 355   | PLCODPYC   | PLC, Overdraft Protection Balance                         | Lines of Credit Products |

| ORDER | VARIABLE   | DESCRIPTION  | CATEGORY                 |
|-------|------------|--|--------------------------|
| 356   | PLCODPYD   | PLC, Overdraft Protection Balance - (Dollars)        | Lines of Credit Products |
| 357   | MA3Q0194YC | PLC, Overdraft Protection Balance, (9mo)             | Lines of Credit Products |
| 358   | MA3Q0194YD | PLC, Overdraft Protection Balance, (9mo) - (Dollars) | Lines of Credit Products |
| 359   | PLCORBYC   | PLC, Overdraft Protection w/Rev Bal                  | Lines of Credit Products |
| 360   | MA3Q0196YC | PLC, Overdraft Protection w/Rev Bal, (9mo)           | Lines of Credit Products |
| 361   | PLCOTYC    | PLC, Other Types Balance                             | Lines of Credit Products |
| 362   | PLCOTYD    | PLC, Other Types Balance - (Dollars)                 | Lines of Credit Products |
| 363   | MA3Q0190YC | PLC, Other Types Balance, (9mo)                      | Lines of Credit Products |
| 364   | MA3Q0190YD | PLC, Other Types Balance, (9mo) - (Dollars)          | Lines of Credit Products |
| 365   | PLCOTHYC   | PLC, Other Types w/Revolving Bal                     | Lines of Credit Products |
| 366   | MA3Q0192YC | PLC, Other Types w/Revolving Bal, (9mo)              | Lines of Credit Products |
| 367   | CPIMYC     | Credit Balance (inc Mortgage)                        | Overall Credit Measures  |
| 368   | CPIMYD     | Credit Balance (inc Mortgage) - (Dollars)            | Overall Credit Measures  |
| 369   | MA3Q0197YC | Credit Balance (inc Mortgage), (9mo)                 | Overall Credit Measures  |
| 370   | MA3Q0197YD | Credit Balance (inc Mortgage), (9mo) - (Dollars)     | Overall Credit Measures  |
| 371   | CPEMYC     | Credit Balance (exc Mortgage)                        | Overall Credit Measures  |
| 372   | CPEMYD     | Credit Balance (exc Mortgage) - (Dollars)            | Overall Credit Measures  |
| 373   | MA3Q0200YC | Credit Balance (exc Mortgage), (9mo)                 | Overall Credit Measures  |
| 374   | MA3Q0200YD | Credit Balance (exc Mortgage), (9mo) - (Dollars)     | Overall Credit Measures  |
| 375   | CPEMCCYC   | Credit Balance (exc Mrtg/CC)                         | Overall Credit Measures  |
| 376   | CPEMCCYD   | Credit Balance (exc Mrtg/CC) - (Dollars)             | Overall Credit Measures  |
| 377   | MA3Q0202YC | Credit Balance (exc Mrtg/CC), (9mo)                  | Overall Credit Measures  |
| 378   | MA3Q0202YD | Credit Balance (exc Mrtg/CC), (9mo) - (Dollars)      | Overall Credit Measures  |
| 379   | A362UYC    | Credit w/Revolving Balance                           | Overall Credit Measures  |
| 380   | MA3Q0213YC | Credit w/Revolving Balance, (9mo)                    | Overall Credit Measures  |
| 381   | CIMOBYC    | Credit w/Revolving Bal (inc Mrtg)                    | Overall Credit Measures  |
| 382   | MA3Q0199YC | Credit w/Revolving Bal (inc Mrtg), (9mo)             | Overall Credit Measures  |
| 383   | CEMOBYC    | Credit w/Revolving Bal (exc Mrtg)                    | Overall Credit Measures  |
| 384   | MA3Q0204YC | Credit w/Revolving Bal (exc Mrtg), (9mo)             | Overall Credit Measures  |
| 385   | RVCRTPYC   | Revolving Credit Balance                             | Overall Credit Measures  |
| 386   | RVCRTPYD   | Revolving Credit Balance - (Dollars)                 | Overall Credit Measures  |
| 387   | MA3Q0211YC | Revolving Credit Balance, (9mo)                      | Overall Credit Measures  |
| 388   | MA3Q0211YD | Revolving Credit Balance, (9mo) - (Dollars)          | Overall Credit Measures  |
| 389   | INSTCPYC   | Installment Credit Balance                           | Overall Credit Measures  |
| 390   | INSTCPYD   | Installment Credit Balance - (Dollars)               | Overall Credit Measures  |
| 391   | MA3Q0205YC | Installment Credit Balance, (9mo)                    | Overall Credit Measures  |
| 392   | MA3Q0205YD | Installment Credit Balance, (9mo) - (Dollars)        | Overall Credit Measures  |
| 393   | RESPIMYC   | R/E Secured Credit Bal (inc Mrtg)                    | Overall Credit Measures  |
| 394   | RESPIMYD   | R/E Secured Credit Bal (inc Mrtg) - (Dollars)        | Overall Credit Measures  |
| 395   | MA3Q0207YC | R/E Secured Credit Bal (inc Mrtg), (9mo)             | Overall Credit Measures  |
| 396   | MA3Q0207YD | R/E Secured Credit Bal (inc Mrtg), (9mo) - (Dollars) | Overall Credit Measures  |
| 397   | RESPEMYC   | R/E Secured Credit Bal (exc Mrtg)                    | Overall Credit Measures  |
| 398   | RESPEMYD   | R/E Secured Credit Bal (exc Mrtg) - (Dollars)        | Overall Credit Measures  |
| 399   | MA3Q0209YC | R/E Secured Credit Bal (exc Mrtg), (9mo)             | Overall Credit Measures  |
| 400   | MA3Q0209YD | R/E Secured Credit Bal (exc Mrtg), (9mo) - (Dollars) | Overall Credit Measures  |
| 401   | DEPPRYC    | Deposit Balance                                      | Overall Deposit Measures |
| 402   | DEPPRYD    | Deposit Balance - (Dollars)                          | Overall Deposit Measures |
| 403   | MA3Q0214YC | Deposit Balance, (9mo)                               | Overall Deposit Measures |
| 404   | MA3Q0214YD | Deposit Balance, (9mo) - (Dollars)                   | Overall Deposit Measures |
| 405   | LIQDPPYC   | Liquid Deposit Balance                               | Overall Deposit Measures |
| 406   | LIQDPPYD   | Liquid Deposit Balance - (Dollars)                   | Overall Deposit Measures |
| 407   | MA3Q0216YC | Liquid Deposit Balance, (9mo)                        | Overall Deposit Measures |
| 408   | MA3Q0216YD | Liquid Deposit Balance, (9mo) - (Dollars)            | Overall Deposit Measures |
| 409   | RSBPYC     | Retirement Savings Balance/Value                     | Retirement Products      |
| 410   | RSBPYD     | Retirement Savings Balance/Value - (Dollars)         | Retirement Products      |
| 411   | MA3Q0242YC | Retirement Savings Balance/Value, (9mo)              | Retirement Products      |
| 412   | MA3Q0242YD | Retirement Savings Balance/Value, (9mo) - (Dollars)  | Retirement Products      |
| 413   | IRAPYC     | IRA Balance  | Retirement Products      |
| 414   | IRAPYD     | IRA Balance - (Dollars)                              | Retirement Products      |
| 415   | MA3Q0218YC | IRA Balance, (9mo)                                   | Retirement Products      |
| 416   | MA3Q0218YD | IRA Balance, (9mo) - (Dollars)                       | Retirement Products      |
| 417   | IRACDPYC   | IRA in CD Balance                                    | Retirement Products      |
| 418   | IRACDPYD   | IRA in CD Balance - (Dollars)                        | Retirement Products      |
| 419   | MA3Q0220YC | IRA in CD Balance, (9mo)                             | Retirement Products      |
| 420   | MA3Q0220YD | IRA in CD Balance, (9mo) - (Dollars)                 | Retirement Products      |
| 421   | IRAMFPYC   | IRA in Mutual Funds Balance                          | Retirement Products      |
| 422   | IRAMFPYD   | IRA in Mutual Funds Balance - (Dollars)              | Retirement Products      |
| 423   | MA3Q0224YC | IRA in Mutual Funds Balance, (9mo)                   | Retirement Products      |
| 424   | MA3Q0224YD | IRA in Mutual Funds Balance, (9mo) - (Dollars)       | Retirement Products      |
| 425   | IRARMPYC   | IRA in Reg/MM Savings Balance                        | Retirement Products      |
| 426   | IRARMPYD   | IRA in Reg/MM Savings Balance - (Dollars)            | Retirement Products      |



| ORDER | VARIABLE   | DESCRIPTION  | CATEGORY            |
|-------|------------|--|---------------------|
| 427   | MA3Q0222YC | IRA in Reg/MM Savings Balance, (9mo)                     | Retirement Products |
| 428   | MA3Q0222YD | IRA in Reg/MM Savings Balance, (9mo) - (Dollars)         | Retirement Products |
| 429   | IRASPYC    | IRA in Securities Balance                                | Retirement Products |
| 430   | IRASPYD    | IRA in Securities Balance - (Dollars)                    | Retirement Products |
| 431   | MA3Q0226YC | IRA in Securities Balance, (9mo)                         | Retirement Products |
| 432   | MA3Q0226YD | IRA in Securities Balance, (9mo) - (Dollars)             | Retirement Products |
| 433   | IRAOSPYC   | IRA in Other Investment Balance                          | Retirement Products |
| 434   | IRAOSPYD   | IRA in Other Investment Balance - (Dollars)              | Retirement Products |
| 435   | MA3Q0228YC | IRA in Other Investment Balance, (9mo)                   | Retirement Products |
| 436   | MA3Q0228YD | IRA in Other Investment Balance, (9mo) - (Dollars)       | Retirement Products |
| 437   | IRAOPYC    | IRA in Other Balance                                     | Retirement Products |
| 438   | IRAOPYD    | IRA in Other Balance - (Dollars)                         | Retirement Products |
| 439   | MA3Q0230YC | IRA in Other Balance, (9mo)                              | Retirement Products |
| 440   | MA3Q0230YD | IRA in Other Balance, (9mo) - (Dollars)                  | Retirement Products |
| 441   | A209UYC    | ROTH IRA Balance   | Retirement Products |
| 442   | A209UYD    | ROTH IRA Balance - (Dollars)                             | Retirement Products |
| 443   | MA3Q0232YC | ROTH IRA Balance, (9mo)                                  | Retirement Products |
| 444   | MA3Q0232YD | ROTH IRA Balance, (9mo) - (Dollars)                      | Retirement Products |
| 445   | FPP065YC   | ROTH IRA Rolled Over from Tax Protected Acct, 1yr        | Retirement Products |
| 446   | MA3Q0247YC | ROTH IRA Rolled Over from Tax Protected Acct, 1yr, (9mo) | Retirement Products |
| 447   | P401KPYC   | 401k Plans Value   | Retirement Products |
| 448   | P401KPYD   | 401k Plans Value - (Dollars)                             | Retirement Products |
| 449   | MA3Q0236YC | 401k Plans Value, (9mo)                                  | Retirement Products |
| 450   | MA3Q0236YD | 401k Plans Value, (9mo) - (Dollars)                      | Retirement Products |
| 451   | P401KMFYC  | 401k in Mutual Funds Value                               | Retirement Products |
| 452   | P401KMFYD  | 401k in Mutual Funds Value - (Dollars)                   | Retirement Products |
| 453   | MA3Q0240YC | 401k in Mutual Funds Value, (9mo)                        | Retirement Products |
| 454   | MA3Q0240YD | 401k in Mutual Funds Value, (9mo) - (Dollars)            | Retirement Products |
| 455   | FPP066YC   | 401K Rolled Over from Tax Proct Acct, 1yr                | Retirement Products |
| 456   | MA3Q0246YC | 401K Rolled Over from Tax Proct Acct, 1yr, (9mo)         | Retirement Products |
| 457   | KEOGHPYC   | Keogh Plans Value  | Retirement Products |
| 458   | KEOGHPYD   | Keogh Plans Value - (Dollars)                            | Retirement Products |
| 459   | MA3Q0234YC | Keogh Plans Value, (9mo)                                 | Retirement Products |
| 460   | MA3Q0234YD | Keogh Plans Value, (9mo) - (Dollars)                     | Retirement Products |
| 461   | PPPLNYC    | Private Pension Plans Value                              | Retirement Products |
| 462   | PPPLNYD    | Private Pension Plans Value - (Dollars)                  | Retirement Products |
| 463   | MA3Q0238YC | Private Pension Plans Value, (9mo)                       | Retirement Products |
| 464   | MA3Q0238YD | Private Pension Plans Value, (9mo) - (Dollars)           | Retirement Products |
| 465   | ORETPPYC   | Other Retirement Plan Product Value                      | Retirement Products |
| 466   | ORETPPYD   | Other Retirement Plan Product Value - (Dollars)          | Retirement Products |
| 467   | MA3Q0244YC | Other Retirement Plan Product Value, (9mo)               | Retirement Products |
| 468   | MA3Q0244YD | Other Retirement Plan Product Value, (9mo) - (Dollars)   | Retirement Products |
| 469   | SAVPRDYC   | Savings Balance  | Savings Products    |
| 470   | SAVPRDYD   | Savings Balance - (Dollars)                              | Savings Products    |
| 471   | MA3Q0248YC | Savings Balance, (9mo)                                   | Savings Products    |
| 472   | MA3Q0248YD | Savings Balance, (9mo) - (Dollars)                       | Savings Products    |
| 473   | RLSPYC     | Regular/Liquid Savings Balance                           | Savings Products    |
| 474   | RLSPYD     | Regular/Liquid Savings Balance - (Dollars)               | Savings Products    |
| 475   | MA3Q0250YC | Regular/Liquid Savings Balance, (9mo)                    | Savings Products    |
| 476   | MA3Q0250YD | Regular/Liquid Savings Balance, (9mo) - (Dollars)        | Savings Products    |
| 477   | FISPYC     | Fixed-Interest Savings Balance                           | Savings Products    |
| 478   | FISPYD     | Fixed-Interest Savings Balance - (Dollars)               | Savings Products    |
| 479   | MA3Q0252YC | Fixed-Interest Savings Balance, (9mo)                    | Savings Products    |
| 480   | MA3Q0252YD | Fixed-Interest Savings Balance, (9mo) - (Dollars)        | Savings Products    |
| 481   | VARINTPYC  | Variable-Interest Savings Balance                        | Savings Products    |
| 482   | VARINTPYD  | Variable-Interest Savings Balance - (Dollars)            | Savings Products    |
| 483   | MA3Q0254YC | Variable-Interest Savings Balance, (9mo)                 | Savings Products    |
| 484   | MA3Q0254YD | Variable-Interest Savings Balance, (9mo) - (Dollars)     | Savings Products    |
| 485   | MMSPYC     | Money Market Savings Balance                             | Savings Products    |
| 486   | MMSPYD     | Money Market Savings Balance - (Dollars)                 | Savings Products    |
| 487   | MA3Q0256YC | Money Market Savings Balance, (9mo)                      | Savings Products    |
| 488   | MA3Q0256YD | Money Market Savings Balance, (9mo) - (Dollars)          | Savings Products    |
| 489   | CDICDPYC   | CD Balance (inc CD IRAs)                                 | Savings Products    |
| 490   | CDICDPYD   | CD Balance (inc CD IRAs) - (Dollars)                     | Savings Products    |
| 491   | MA3Q0258YC | CD Balance (inc CD IRAs), (9mo)                          | Savings Products    |
| 492   | MA3Q0258YD | CD Balance (inc CD IRAs), (9mo) - (Dollars)              | Savings Products    |
| 493   | CDECDPYC   | CD Balance (exc CD IRAs)                                 | Savings Products    |
| 494   | CDECDPYD   | CD Balance (exc CD IRAs) - (Dollars)                     | Savings Products    |
| 495   | MA3Q0260YC | CD Balance (exc CD IRAs), (9mo)                          | Savings Products    |
| 496   | MA3Q0260YD | CD Balance (exc CD IRAs), (9mo) - (Dollars)              | Savings Products    |
| 497   | FPP068YC   | Tax-Advantage College Savings Value                      | Savings Products    |

| ORDER | VARIABLE   | DESCRIPTION  | CATEGORY         |
|-------|------------|--|------------------|
| 498   | FPPO68YD   | Tax-Advantage College Savings Value - (Dollars)        | Savings Products |
| 499   | MA3Q0265YC | Tax-Advantage College Savings Value, (9mo)             | Savings Products |
| 500   | MA3Q0265YD | Tax-Advantage College Savings Value, (9mo) - (Dollars) | Savings Products |