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# Collaboration: Our journey to provider of Canadian neutral middleware for industry-wide data collaboration.



## 2021

## Clean Room



Secure, Neutral, Consent Based, Purpose Specific, Time Limited

### Addressing Key Industry Challenges:

- Siloed First Party Data
- Ensuring Privacy & Security of PII
- Cookie Deprecation & Signal Loss
- Digital Fragmentation
- Need for Better Outcomes

### 2022

### **Collaboration Services**





- Interoperable
- Links to internal & external platforms



- Data hygiene, blending & workflows
- Analytics & methodology expertise
- Leverages EA data & ENVISION



- ISO 31700, (PbD), SOC1, SOC2, HIPAA
- Data flows are tracked, auditable
- Restricted data access

### 2024

# Partnership with Global Leader

# /LiveRamp

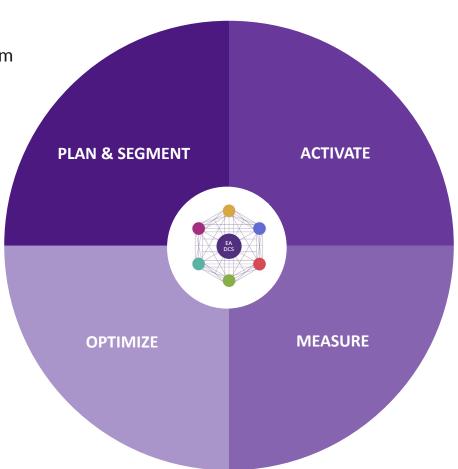
- Global leader in data collaboration
- 900+ companies in 22 countries
- Privacy-first identity solution
- Intuitive activation & measurement platform for all preferred destinations
- Scaled reach to authenticated audiences
- Worldwide leader data clean room tech for advertising & marketing use cases

# 2025: Launch of EA Data Collaboration Services. Best of LiveRamp global tech with EA local data, expertise & services.

2525

- Blend data across internal silos
- Collaborate with partners in a clean room
- Identify new audiences & opportunities
- Overlay 3<sup>rd</sup> party data for enhanced consumer insights & audience scaling

- 'Test & learn' with new partners
- Connect advertising exposure data to sales lift, foot traffic, website visits
- Improve effectiveness by evaluating which channels drive results



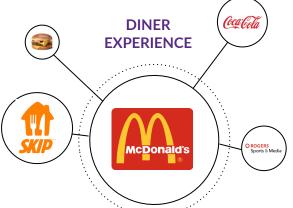
- Reach audiences at scale in all platforms
- Protect personal information (PI) by leveraging pseudonymous IDs
- Access over 60m authenticated
   Canadian audiences across national & global media

- Measure effectiveness securely with media, retailers and brands
- Combine partner data to evaluate sponsorships, loyalty and co-marketing
- Use the full breadth of media and customer metrics

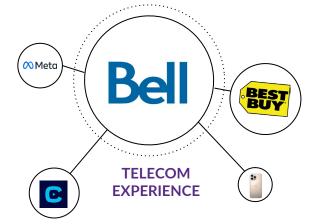
# Every organization has multiple connections. And needs to access, analyze & activate data safely.



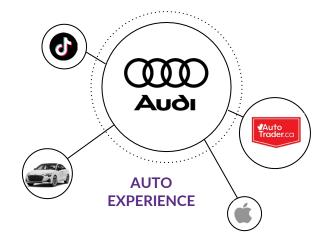






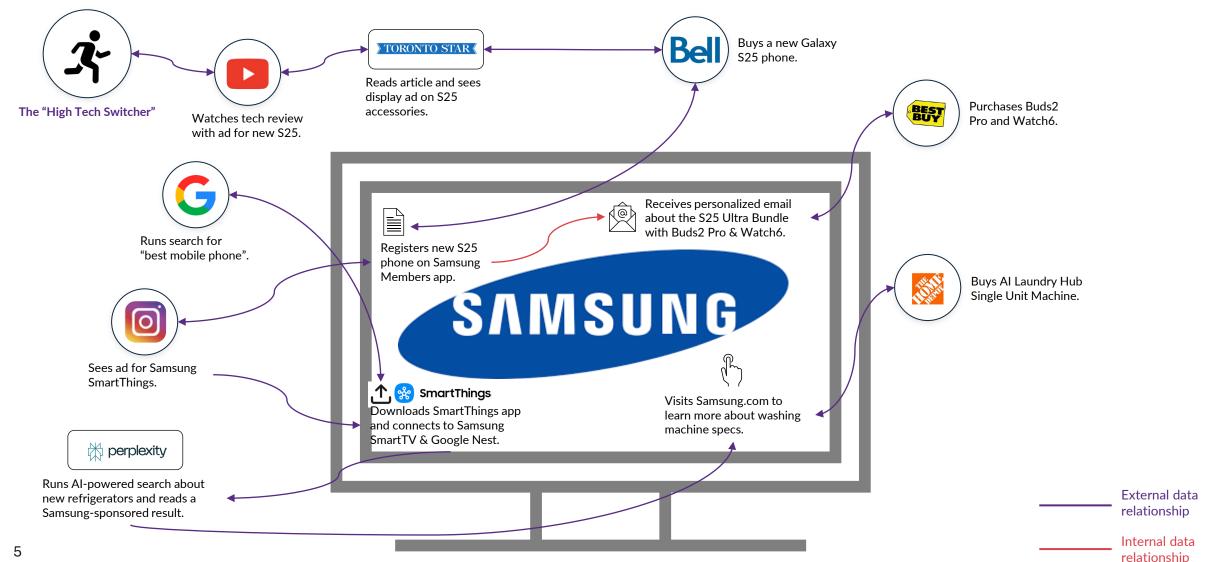


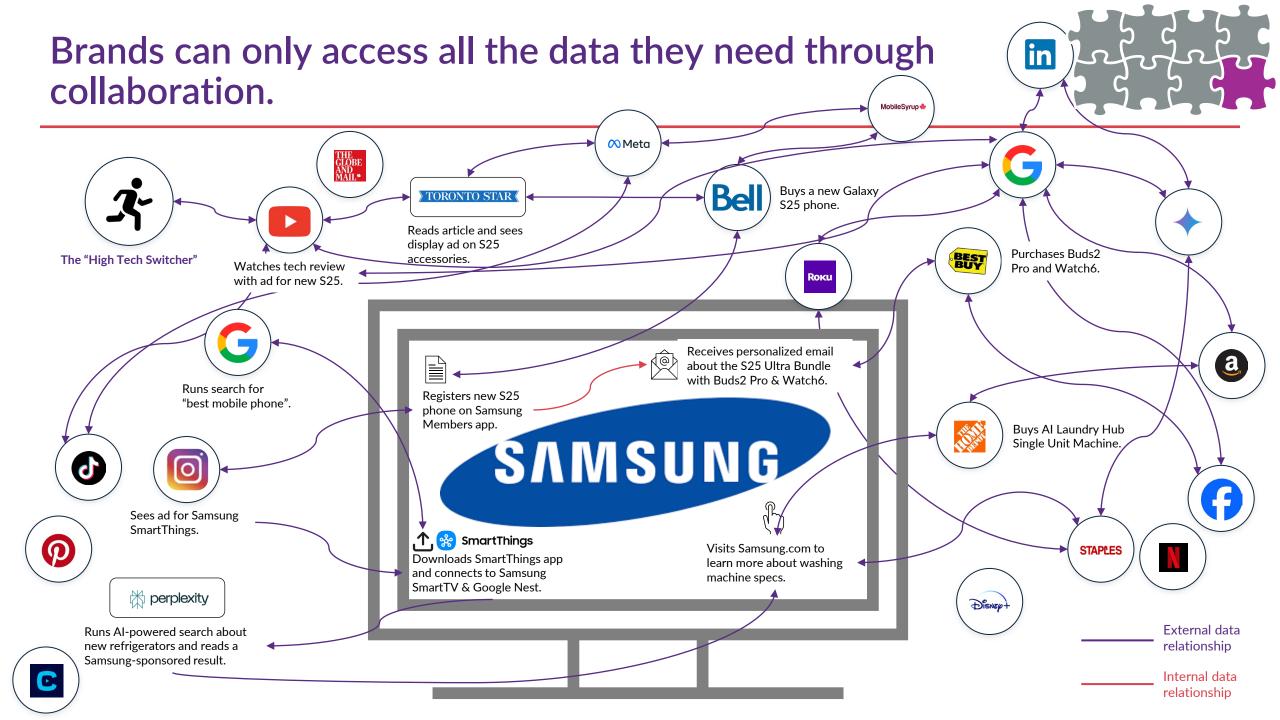


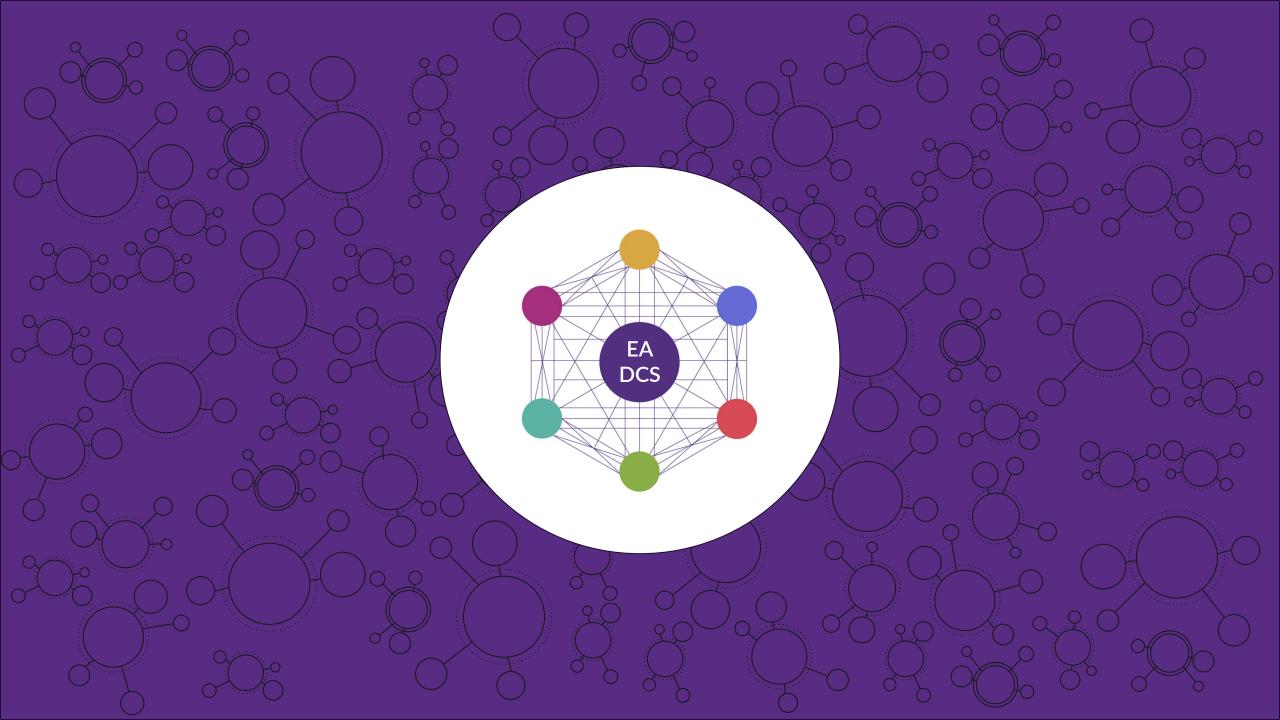


# Every company strives for better results. Connecting to customers through multiple touchpoints, but...









# Introducing EA Data Collaboration Services (EA DCS). Unlocking better outcomes by connecting all partners.



